



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING **BID 27-0627-062 Network Switch Refresh Parts**

Offering Specification

SUMMARY:

The Buffalo Public Schools (BPS) is seeking parts and pricing for the 2027 Network Switch Refresh Project. The procurement will support the district-wide replacement of aging Extreme Networks access/closet switching infrastructure with a standardized Fortinet FortiSwitch architecture. The current planning baseline includes FortiSwitch 348G-FPOE access switches, FortiSwitch 1024E switches, associated FortiCare support, direct-attach cables, and long-range SFP+ transceivers.

The project is intended to standardize switch models, operating code, configuration, and management; integrate the new access switches with BPS's existing FortiGate/FortiSwitch infrastructure; support automated configuration and firmware deployment; and reduce reliance on external scripts and custom server-based processes currently used to support the legacy architecture.

DESIGNATED CONTACTS:

Owner (Primary): Curtis Brown, WAN Manager
Buyer (Copy To): Kelly Mordaunt, Purchase Department

The dates specified on the timeline of this offering are subject to change via addendum

TIMELINE:

Release Date:	10/13/2026	8:00 AM	Advertise Dates:	
Questions Due*:	10/20/2026	4:00 PM	- Website/Bonfire	10/13/2026
Answers Posted:	10/23/2026	4:00 PM	- Buffalo News	10/13/2026
Offering Closed:	11/10/2026	4:00 PM	- Contract Reporter	10/13/2026
			- Rocket	10/15/2026
Tentative Award:	12/16/2026		- Criterion	10/17/2026

*Questions regarding this offering must be submitted via the online offering portal @ <https://buffaloschools.bonfirehub.com/portal/?tab=openOpportunities>

PROCUREMENT DATA:

Requisition: TBD
BPS Commodity Code: 508 - Computer Accessories / Supplies / Parts
Prior Offering: N/A

OFFERING DATA:

Dates are approximate and dependent upon the award date.

Initial Award & Contract Term: Board approval (one-time purchase)
Extensions: N/A
Maximum Term End: 06/30/2027



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING
BID 27-0627-062 Network Switch Refresh Parts

Offering Specification

OTHER OFFERING PARAMETERS:

Type of Offering:	Bid
Basis of Award:	Lowest price
Award may be split among respondents:	No
Award may be consolidated:	N/A
Subcontractors may be used:	No
Insurance is required:	No
NYS DOL Prevailing Reference:	N/A
Response Surety Required ("Bid Bond")	No
Performance Bond Required:	No
Formal contract required:	No
Proposals valid for:	90 days past closing minimum

SUBMITTAL OPTIONS:

Please refer to the "Standard Terms, Conditions, and Disclaimers" document for more detailed instructions. Only one method of submittal should be used; mailed responses will be entered into the electronic portal by the BPS Purchase Department for evaluation/scoring purposes.

Submittals may be mailed OR submitted electronically per the instructions below:

Mailed or delivered responses must include two (2) printed copies and one (1) electronic copy.

Electronic submittal is ALLOWED (and encouraged) via BPS BONFIRE portal at:
<https://buffaloschools.bonfirehub.com/portal/?tab=openOpportunities>.

Technical assistance with submitting your response electronically is available by contacting the Buyer at the contact information listed on previous page.



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING **BID 27-0627-062 Network Switch Refresh Parts**

Offering Specification

1) GENERAL INFORMATION

a. GENERAL DEFINITIONS: Please refer to "Standard Terms, Conditions, & Disclaimers".

b. OFFERING SPECIFIC DEFINITIONS:

- i. "FortiSwitch": Fortinet Ethernet switching equipment managed as part of the Fortinet Security Fabric / FortiGate switch-controller architecture, as applicable to the specified models.
- ii. "Switch Refresh": The BPS project to replace in-scope legacy access/closet switching equipment with the standardized switching platform described in this offering.
- iii. "Contractor": The individual, partnership, or corporation whose proposal is accepted and who is awarded.
- iv. "Contract", "Agreement": The legal document the District issues to bind the Contractor to provide the product and/or service described in the offering.
- v. "District": Buffalo Public Schools (BPS) / Buffalo City Schools / Buffalo Board of Education (BOE) and any or all departments within the organization.
- vi. "Vendor", "Bidder", "Proposer": An individual, partnership, or corporation from whom the District is soliciting a response.

c. VENDOR INFORMATION:

Qualified vendors are encouraged to submit a response for providing the goods described. If the vendor plans to subcontract any of the work described in the Specification, the vendor must complete all response requirements for the subcontractor. If a vendor plans a joint venture with another company and/or utilizes subcontractors, the vendor shall specify accordingly and complete all response requirements for each company involved in the offering response.

d. RESPONSES:

Any and all contracts awarded as a result of this offering are subject to the Terms & Conditions stated in the offering. The submission of any other terms or conditions by a respondent may be cause for rejection of the response.

All responses should clearly state/include the following:

STANDARD REQUIREMENTS:

- 1. Completion of "Offering Questionnaire", Question Set 1 "Standard Response Requirements".
- 2. Current W-9.
- 3. Current Certificate of Liability Insurance.
- 4. Completed "Equal Employment Opportunity Employee Information Report"; form provided.
- 5. Signed "Non-Collusive Bidding Certification"; form provided.
- 6. Respondent must provide a list of at least three (3) client references and their contact information. References will be contacted at the sole discretion of the District.
- 7. Cost proposal in the requested format.
- 8. Optional items as required by responses to the "Offering Questionnaire", including but not limited to: Disclosure Narrative; Debarment Narrative; Certifications such as MBE/WBE/SDVOB; Policy 5414 Compliance Narrative; Subcontractor Documentation; and Anti-Lobbying Narrative.
- 9. Respondents may submit any other information they consider relevant to their response to this offering by using the "Other Vendor Information" document upload.



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING **BID 27-0627-062 Network Switch Refresh Parts**

Offering Specification

2) SPECIFICATIONS

2027 Network Switch Refresh Parts

BPS is seeking pricing for the network equipment and associated support/components required for the 2027 Network Switch Refresh Project. The equipment will support replacement and standardization of BPS access/closet switching and integration with the District's existing Fortinet infrastructure.

The current design uses FortiSwitch 348G-FPOE as the standardized access/closet switch platform and FortiSwitch 1024E equipment as specified below. The District requires the manufacturer part numbers, descriptions, and quantities listed in this offering. Bidders should price the requested items, or equivalent items, in the BPS Bid Table.

Federal E-Rate Universal Services Program Participation

The District is planning to obtain E-rate funding and thus the proposal needs to be structured in compliance with SLD/USAC rules and regulations, in accordance with the E-rate modernization orders and eligible services list published since 10/28/14. Proposer understands that it is anticipated that some or all of the Board's cost under the Contract shall be eligible for the E-rate Program administered by the Universal Service Administrative Company ("USAC"). At sole option of BPS, Proposer shall institute a billing system and shall be required to invoice the current discount percentage amount for such eligible goods and services directly from the Schools and Libraries Division (SLD) of USAC in accordance with their established procedures. Guidelines for the E-rate program are available in the Service Provider section on the SLD website at <http://www.usac.org/sl>. Proposer is advised to read these guidelines before submitting a proposal. Please be particularly mindful of Category 1 and 2 Funding requirements.

1. Solution acquisition is intended to use SLD E-Rate Funding. Service providers are strongly urged to review funding requirements in preparation of their response.
2. Service providers unable or unwilling to participate in the federal E-rate Program will automatically be eliminated from this RFP process.
3. The winning Proposers must be in "Good Standing" with USAC and the SLD E-Rate program, and will be required to have or obtain a SPIN number(s) and provide it as part of their proposal submission.
4. Proposers MUST provide New York State OGS contract number, if applicable.
5. Any agreement reached as a result of this BID will be subject to:
 - a. The approval of the Buffalo Board of Education.
 - b. E-Rate/SLD application approval.
 - c. SLD E-Rate funding.
 - d. Continual annual funding and continued annual acceptance by BPS.



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING
BID 27-0627-062 Network Switch Refresh Parts

Offering Specification

Manufacturer Part #	Description	Quantity
FC-10-S1E24-247-02-12	FortiSwitch-1024E 1 Year FortiCare Premium Support	70
FC-10-S1E24-314-02-12	FortiSwitch-1024E 1 Year FortiCare Essential Support for FortiSwitch. Available only for renewal and not with initial hardware purchase	280
FS-1024E	Layer 2/3 FortiGate switch controller compatible switch with 24 x GE/10GE SFP/SFP+ slots and 2 x 100GE QSFP28; dual AC power supplies	70
FC-10-348GF-247-02-12	FortiSwitch-348G-FPOE 1 Year FortiCare Premium Support	1,400
FC-10-348GF-314-02-12	FortiSwitch-348G-FPOE 1 Year FortiCare Essential Support for FortiSwitch. Available only for renewal and not with initial hardware purchase	5,600
FS-348G-FPOE	FortiSwitch-348G-FPOE Layer 2/3 FortiGate switch controller compatible PoE 802.3bt switch with 24 x 1GE RJ45 ports, 24 x 2.5GE RJ45, 4 x 10GE SFP+ uplinks and MACSec; max 1540W PoE output limit	1,400
FN-CABLE-SFP+1	10GE SFP+ passive direct attach cable, 1m, 0C to 70C, transceivers included, for systems with SFP/SFP+ slots	1,550
FN-CABLE-SFP+3	10GE SFP+ passive direct attach cable, 3m, 0C to 70C, transceivers included, for systems with SFP/SFP+ slots	45
FN-TRAN-SFP+LR	10GE SFP+ transceiver module, long range 10km, LC connector, SMF, 1310nm, 0C to 70C, for systems with SFP+ slots; TAA Compliant	1,450
OHF1/other	Order handling fee or other misc. items	

- Bidders are to submit their pricing in the BPS Bonfire portal.
- Bidders are required to also submit their standard price quote forms with vendor logo such that the amounts and total equal their BPS Bonfire Bid Table submission. Failure to do so may result in rejection.
- Bidders should submit manufacturer product data sheets (or similar documentation) to demonstrate compliance with the technical specifications. All items are subject to BPS review to ensure functionality, quality, compatibility, and performance. Failure to meet the specifications may result in rejection.
- All hardware, support, cables, transceivers, and related items shall be new and authentic manufacturer products, or equivalent, unless the District expressly authorizes otherwise in writing.
- Bidders shall identify any manufacturer authorization, support entitlement, licensing, registration, or activation requirements necessary for BPS to receive the specified FortiCare support.
- Bid prices must include F.O.B. destination shipping to the BPS-designated receiving location. Current project planning anticipates delivery to the 64 Bailey warehouse; the final ship-to address will be confirmed by BPS Purchasing in the released bid.



BUFFALO PUBLIC SCHOOLS PROCUREMENT OFFERING
BID 27-0627-062 Network Switch Refresh Parts

Offering Specification

- Delivery schedule and lead time must be stated in the bid response. BPS desires to begin field deployment approximately July 1, 2027, depending upon E-Rate funding award; therefore, delivery timing is a material project dependency.
- Payments will require SPI invoicing, at the district discretion.
- No installation labor or disposal services are requested under this parts bid unless specifically added by formal addendum.