

Request for Proposal by
NEW ALBANY FLOYD COUNTY CONSOLIDATED SCHOOL CORPORATION

Solicitation For: Network Equipment; Internal Connections, BMIC

FCC Form 470 #: 270001219

Response Due Date: November 23, 2026 by 2:00 PM (local time)

SECTION I: REQUESTED PRODUCTS/SERVICES

New Albany Floyd County Consolidated School Corporation (“NAFCS”) intends to solicit responses to this Request for Proposals (“RFP”) for responsible organizations to provide network equipment at its eligible locations (referred to herein individually as a “Respondent” or collectively as “Respondents”). Respondents are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful respondent. must recognize that contingency. This RFP is being posted to <https://www.nafcs.org> and <https://www.usac.org/e-rate/> for downloading.

NAFCS requests for Respondents to submit proposals for the providing of network equipment upon the following parameters in compliance with, at a minimum, the specifications as set forth in the attached and incorporated Exhibit A.

SECTION II: RFP PROCESS

2.1 QUESTIONS & ADDENDA:

Questions related to the technical aspects of this document may be submitted via email to erate2027@nafcs.org and must be received by the deadline for submission of questions as identified in the preliminary RFP schedule below. The subject line of the email submissions should clearly state: “FCC Form 470 270001219”. Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Respondent to check for any addenda that may be issued. No Respondent shall rely upon, take any action, or make any decision based upon verbal communications with any NAFCS employee. Inquiries are not to be directed to any staff member of NAFCS (except as expressly provided otherwise herein), and any such action may disqualify Respondent from further consideration for a contract resulting from this RFP.

2.2 SUBMISSION OF PROPOSALS:

All proposals must be delivered via hard copy, AND include an electronic version of the proposal (including any required forms) on a USB flash drive in a sealed envelope, before the deadline in the preliminary RFP schedule section to:

Bill Hamby, New Albany Floyd County Consolidated NAFCS Corporation, 2801 Grant Line Rd, New Albany, IN 47150

Any proposal received by NAFCS after the deadline will not be considered even if postmarked before the deadline.

Only Respondent's authorized representative may withdraw its proposal and any such withdrawal must occur in writing and prior to the proposal due date.

2.3 PROPOSAL DISCUSSIONS

Proposals will be opened by NAFCS so as to avoid disclosure of contents to competing Respondents during the process of negotiation. NAFCS reserves the right to ask clarifying questions, either oral or written, with responsible Respondents who submitted proposals. Additionally, and in conducting any such discussions, NAFCS may use information derived from proposals submitted by competing Respondents if the identity of the Respondent providing the information is not disclosed to others. NAFCS will provide equivalent information to all Respondents. Respondents will be accorded fair and equal treatment with respect to any opportunity for discussion and revisions of proposals.

2.4 PRELIMINARY RFP SCHEDULE:

Preliminary RFP Schedule

Activity	Date
Public Posting of RFP	October 8 & October 15, 2026
Date Form 470 Certified	October 8, 2026
Pre-Proposal Conference	N/A
Deadline to Submit Written Questions	October 22, 2026
Response to Written Questions/RFP Amendments	October 26, 2026
Submission of Proposals	November 23, 2026 by 2:00 PM (local time)
Anticipated RFP Award Recommendation	December 14, 2026 board meeting

SECTION III: PROPOSAL INSTRUCTIONS

The Respondent's Proposal shall address the following:

- Identify the full legal entity name for Respondent's organization.
- Identify contact information for the Respondent including mailing address and the name and email for the primary contact.
- Include documents or other evidence to sufficiently demonstrate the Respondent's financial ability. No certified check is required to be submitted with Respondent's Proposal.
- Identify references for whom the Respondent has provided products and/or services similar to the products and services requested in this RFP. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of NAFCS.
- Include E-RATE SPIN number. You must have a current SPAC form on file with USAC.
- Line-item pricing for each item listed in Exhibit A. Any discounting applied to your proposal must be reflected at the line-item level. NAFCS is sales tax exempt and shall provide upon request its sales tax exemption certificate to the selected Respondent(s).
- In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
- A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

SECTION IV: EVALUATION OF PROPOSALS

Proposals will be evaluated based on the following criteria:

Summary of Evaluation Criteria:

Criteria	Points
1. Price of ELIGIBLE goods and services	50 available points
2. Compliance with specification and/or RFP document	20 available points
3. Satisfactory previous business/working relationship with respondent	20 available points
4. References from other schools/libraries supporting satisfactory performance of the service from the respondent	10 available points
Total	100

NAFCS intends to award a contract to a responsible Respondent whose proposal is determined by NAFCS to be the most advantageous to NAFCS, taking into consideration price and the other evaluation factors set forth in this RFP. Award may be made to more than one Respondent whose proposals are determined in writing to be advantageous to NAFCS, taking into consideration price and other evaluation factors set forth in the request for proposals. Notwithstanding the foregoing, NAFCS reserves the right to instead reject all proposals and decide not to award any contracts under this RFP.

SECTION V: ADDITIONAL INFORMATION

1. NAFCS creates no obligation, expressed or implied, of any kind or description in issuing this RFP or receiving a response. Neither this RFP nor the response shall be construed as a legal offer.
2. NAFCS assumes no responsibility or liability for any expenses incurred by the selected or prospective Respondent, in connection with the preparation or delivery of a proposal, requested discussions or any action related to the process of completing and submitting a response to this RFP.
3. Proposals shall be considered a public record and subject to disclosure under Indiana's public records laws. Should a Respondent contend that its proposal includes information not subject to disclosure under Indiana's public records laws, Respondent shall clearly mark in its proposal such specific information as "Confidential" and further agrees that should any administrative or legal action be commenced against NAFCS including but not limited to complaints filed with the Indiana Public Access Counselor that relate to or arise out of NAFCS's production of Respondent's proposal with the designated "confidential" information redacted in response to any applicable public records requests, Respondent agrees to defend, indemnify and hold NAFCS harmless from and against such actions including reasonable attorney fees.
4. NAFCS reserves the right to terminate the RFP process for any reason and at any time, to be the sole judge of the value and merit of the proposals submitted, to reject all proposals and to waive any irregularities, discrepancies, omissions, variances or informalities in any of the proposals.
5. Respondents represent and warrant to NAFCS that by submitting a proposal that Respondent nor its principals nor any of its subcontractors are presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from entering into a contract with NAFCS by any department, agency or political subdivision of the State of Indiana or by any federal agency or by any applicable laws.
6. If for any reason, a proposal is selected and it is not possible to consummate a contract with the Respondent, NAFCS may begin contract negotiations with the next responsible Respondent or determine that no such alternate proposal exists or is desirable.

7. NAFCS requires that the selected vendor be willing to utilize the E-Rate SPI form of invoicing (discounted invoices).

EXHIBIT A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Respondents should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, respondents should offer the most similar current part.

All equipment should come with a limited lifetime hardware warranty. Please provide information detailing warranty for all proposed hardware. If applicable, please provide the necessary support agreements required to maintain equipment with updated software and features for a period of five (5) years after installation.

The following table shows the configurations and quantities requested.

Manufacturer (or equivalent)	Part Number (or equivalent)	Function Type	Description	QTY (+/-)
Hewlett Packard Enterprise	JL700C	Network Switch - IC	Aruba CX 8360-32Y4C	2
Hewlett Packard Enterprise	JL702C	Network Switch - IC	Aruba CX 8360-16Y2C	2
Hewlett Packard Enterprise	JL661A	Network Switch - IC	HPE Aruba 6300M 48-Port 1GbE Class 4 PoE and 4-Port SFP56 switch	5
Hewlett Packard Enterprise	JL087A#ABA	Power Supply - IC	HPE Aruba X372 54VDC 1050W 110-240VAC Power Supply	10
Hewlett Packard Enterprise	JL669B	Fan Tray - IC	HPE Aruba 6300M Fan Tray	5