CATEGORY 2 EQUIPMENT SERVICE SPECIFICATIONS

Applicant:	**Connetquot Central School District**
BEN:	**123900**
Form 470 #:	**270001154**
Form 470 Contacts:	**Scott Halford, erate@ccsdli.org**
	Reggie Myers, bids-rmyers@e-ratecentral.com

Procurement Timeline

Task	Due By
Deadline to Submit Questions	November 16, 2026
Posting of Questions/Clarifications	November 18, 2026
Proposal Submission Deadline	December 17, 2026

Communications and Questions

All communication with Connetquot Central School District (Connetquot) regarding this solicitation **must** be emailed and received by the "Deadline to Submit Questions" noted in the "Procurement Timeline." Questions should be directed to all "Form 470 Contacts" listed above, with the Form 470 Number included in the subject line. Failure to include all "Form 470 Contacts" could result in questions going unanswered. Verbal inquiries are not allowed. Clarifications, when applicable, will be posted as an attachment/addendum to the Form 470. Each Offeror is responsible for downloading the current version of the Form 470 and attachments, including any addenda. Connetquot reserves the right to ask vendors clarifying questions during the proposal review process.

Contact initiated by an Offeror concerning this solicitation with any other Connetquot representative other than those listed as Form 470 contacts is prohibited. Unauthorized contact may result in the Offeror's disqualification from this solicitation.

Product demonstration meetings will not be granted during the competitive bidding period – requests for such will be ignored.

Proposal Instructions

Proposals **must** be submitted via email by the Proposal Submission Deadline in the Procurement Timeline.

Proposals should be emailed to ALL Form 470 Contacts listed above and include the following:

- Applicant name
- Form 470 number
- SPIN (Service Provider Identification Number)
- Service provider's terms and conditions
- Completed Pricing Attachment in xlsx format / Vendor pricing

Proposals **must** include all costs associated with providing the requested products/services to Connetquot including but not limited to shipping fees, licenses, and any component needed for the proposed equipment to function properly. Offerors **must** include all costs associated with the installation of the cabling, equipment, and components including, but not limited to, configuration, travel, per diem, shipping, installation, etc.

Submission of the completed Pricing Attachment provided with this solicitation is optional but encouraged.

Offerors are instructed to submit the completed Pricing Attachment as a Microsoft Excel-compatible file (.xlsx). Offerors may use any spreadsheet application that can save in .xlsx format (e.g., Microsoft Excel, Google Sheets, LibreOffice Calc).

- To ensure all offers are evaluated on an equal basis, Offerors must not alter the Pricing Attachment's structure (rows, columns, line-item descriptions, order, headings, or formulas) and must enter pricing only in the designated cells.
- Offerors may also submit a PDF copy for reference. The .xlsx file will be used for evaluation and will control if there is a discrepancy.

Pricing for each proposed product or service should:

- be shown as unit pricing with separate line-item charges for each SKU,
- identify the percentage of each SKU that is eligible for E-Rate support as agreed upon by USAC and the manufacturer; and
- be categorized as Internal Connections (IC), Basic Maintenance of Internal Connections (BMIC), and/or Managed Internal Broadband Services (MIBS).

Proposals **must** be in response to the specific requirements of this solicitation. Offers including a generic listing of services beyond the scope of this solicitation and/or encyclopedic price lists will be disqualified. SPAM and/or robotic responses will not be considered valid responses and will be disqualified from consideration.

Existing Network Environment

Connetquot intends to procure network infrastructure that integrates effectively with its existing environment while supporting future growth and modernization.

Connetquot's current network environment includes, but is not limited to, the following:

Core and Distribution Infrastructure
Manufacturer: Extreme Networks

Wireless Infrastructure
Manufacturer: Aruba
Wireless Management Platforms: Aruba Controllers, Aruba Central, and Aruba AirWave
Network Access Control: Aruba ClearPass
Approximate Number of Access Points: 1,000

Equipment/Service Request

This Form 470 and service specifications document includes five projects: 1) Firewall Licensing, 2) LAN Controller and Components, 3) WAP and Controller Licensing, 4) Switch Licensing, and 5) Uninterruptible Power Supplies. Offerors may submit proposals for one, multiple, or all five projects. Each project will be evaluated and awarded separately.

Connetquot requests proposals for new E-Rate eligible Category 2 equipment and vendor installation services.

Equipment Scope of Work
Proposals are requested for the makes/models specified in the provided Pricing Attachment (or equivalent). Offers containing alternative makes/models are required to submit product specifications and documentation to establish that the equipment is equivalent to the requested solution. Connetquot will be the arbiter of whether the proposed solution is functionally and technically equivalent to the requested solution.

Because USAC may categorize different components under multiple product types, some items have been counted more than once on the Form 470 to ensure proper classification and compliance. Please see the Pricing Attachment for the quantities.

The quantities requested are Connetquot's best estimate and may be adjusted based on the Offeror's recommendations. Connetquot reserves the right to increase or reduce quantities and buy some, all, or none of the listed equipment.

Proposals featuring equipment that is used, open box, refurbished, or categorized in any way other than new will be disqualified.

Connetquot anticipates this Form 470 will result in a multiple-award schedule with separate awards for each project option.

Vendors can submit offers for one, multiple, or all projects. However, partial offers **will not** be considered for any project. Additionally, pricing proposed by vendors **MUST NOT** be contingent on being awarded multiple or all projects.

Project 1: Firewall Licensing
Connetquot is seeking proposals for the equipment requested in the table below as well as in the Project

1 tab of the Pricing Attachment (or equivalent).

Make	Model	Description	Quantity
SonicWALL	03-SSC-3032	One-Year Advanced Protection Security Suite Renewal for Existing SonicWall NSSP 15700 Firewall	1
SonicWALL	03-SSC-2498	One-Year Secure Private Access Basic Licenses for 35 Users	35

Project 2: New LAN Controller and Related Components

Connetquot is seeking proposals for the equipment requested in the table below as well as in the Project 2 tab of the Pricing Attachment (or equivalent).

Make	Model	Description	Quantity
Aruba	R7H95A	Aruba 9240 Campus Gateways	2
Aruba	S0V01AAE	One-year Aruba 92/72xx Gateway WLAN Advanced subscriptions	2
Aruba	H33ZVE	One-year next-business-day hardware exchange for Aruba 9240 gateways	2
Aruba	JW124A	North American AC power cords for the two Aruba 9240 Campus Gateways (R7H95A)	2

Project 3: Wireless Licensing

Connetquot is seeking proposals for the equipment requested in the table below as well as in the Project 3 tab of the Pricing Attachment (or equivalent).

Make	Model	Description	Quantity
Aruba	Q9Y58AAE	One-year Aruba Central AP Foundation licenses for existing access points (Installation Required)	1000
Aruba	H2XW3E	One-year Renewal of Aruba LIC-K-12 AOS 1 Device License Bundle for existing wireless equipment	1000
Aruba	H2YV3E	One-year Renewal of Aruba AirWave 1 Device License Bundle for existing wireless equipment	61
Aruba	H3EV3E	One-year Renewal for two existing Aruba 7220 controllers	2
Aruba	H5UE9E	One-year Renewal for existing Aruba MCR-VA-1K Mobility Conductor	1
Aruba	H9WX2E	One-year Renewal for two existing Aruba ClearPass Cx000V virtual appliances	2
Aruba	H01CME	One-year Renewal of Aruba ClearPass VA-5K XFER	2
Aruba	HA0A9E	One-year Renewal of Aruba ClearPass NL AC 2500 CE	1
Aruba	H9XL2E	One-year Renewal of Aruba ClearPass NL OB 1K User license	1
Aruba	H9XE2E	One-year Renewal of Aruba ClearPass NL OB 500 User license	1
Aruba	H9WW2E	One-year Renewal of Aruba ClearPass NL OB 100 User license	1

Project 4: Switch Licensing

Connetquot is seeking proposals for the equipment requested in the table below as well as in the Project 3 tab of the Pricing Attachment (or equivalent).

Make	Model	Description	Quantity
Extreme Networks	USK12-STD-C-S-C-EW	Renew Extreme Platform ONE Standard Networking Tier C with ExtremeWorks Right-to-Use subscription	2
Extreme Networks	USK12-STD-D-S-C-EW	Renew Extreme Platform ONE Standard Networking for Tier D includes ExtremeWorks Right-to-Use Subscription	3
Extreme Networks	USK12-STD-A-S-C-EW	Renew Extreme Platform ONE Standard Networking Tier A with ExtremeWorks Right-to-Use subscription	2

Project 5: Uninterruptible Power Supplies (UPS)

Connetquot is seeking proposals for the equipment requested in the table below as well as in the Project 5 tab of the Pricing Attachment (or equivalent).

Make	Model	Description	Quantity
APC	SRT2200RMXLA-NC	APC Smart-UPS SRT 2200VA rackmount 120V with network card	50

Installation Scope of Work

For this solicitation, vendor installation services are Required for Project 2 as well as for one item in Project 3 (see Pricing Attachment) and Not Requested for Projects 1, 4, 5, and the remaining items in Project 3.

Installation Requirements

Installation services shall include all labor and services necessary to install, configure, and integrate the applicable equipment into Connetquot's existing network environment. Installation shall include, as applicable, equipment installation, configuration, software/firmware updates, integration with the existing Aruba environment, testing, and verification of proper operation.

All installation work shall be coordinated with Connetquot's Technology Department and performed in a manner that minimizes disruption to existing network services.

Installation Locations for Project 2

Location Name	Street Address	City	State	Zip
Cherokee Elementary School	130 Cherokee Street	Ronkonkoma	NY	11779
Connetquot High School	190 7th Street	Bohemia	NY	11716

Installation Locations for Project 3

Location Name	Street Address	City	State	Zip
Cherokee Elementary School	130 Cherokee Street	Ronkonkoma	NY	11779
Connetquot High School	190 7th Street	Bohemia	NY	11716
Oakdale-Bohemia Middle School	60 Oakdale-Bohemia Rd	Oakdale	NY	11769
Ronkonkoma Middle School	501 Peconic St	Ronkonkoma	NY	11779
Edward J. Bosti Elementary	50 Bourne Blvd	West Sayville	NY	11796
John Pearl Elementary School	1070 Smithtown Ave	Bohemia	NY	11716
Helen B. Duffield Elementary	600 1st St	Ronkonkoma	NY	11779
Edith L. Slocum Elementary	2460 Sycamore Ave	Ronkonkoma	NY	11779
Idle Hour Elementary	334 Idle Hour Blvd	Oakdale	NY	11769
Sycamore Avenue Elementary	745 Sycamore Ave	Ronkonkoma	NY	11716

While the locations listed above are the sites currently planned to receive the listed equipment and services, installation may occur at any E-Rate eligible site based on Connetquot's need at the time of purchase and delivery.

Delivery

All equipment and/or materials under this solicitation shall be delivered to the following location:

- Connetquot High School, 190 7th Street, Bohemia, NY 11716

Contract Requirements

Connetquot prefers a multi-year agreement (term dates April 1, 2027 – September 30, 2029). An initial award term of April 1, 2027 – September 30, 2028, with one optional renewal to align with an extended E-Rate service delivery deadline, if needed, is also acceptable.

The quoted pricing must not assume Connetquot will purchase the full quantities listed in the proposal.

Connetquot reserves the right to place orders as needed and is not obligated to order all products or services.

Substitutions for alternative equipment must be agreed upon in writing by both parties before finalization of any changes/deviations from the original agreed-upon equipment list.

Offerors proposing equipment whose prices may increase depending upon new U.S. government tariffs imposed on imports are encouraged to (a) identify such products in their offers, and (b) propose an acceptable methodology for limiting price adjustments over the contract term.

E-Rate Specific Considerations

Connetquot intends to utilize the Service Provider Invoicing (SPI) method for this funding request. Vendors must be willing and able to provide discounted billing and submit FCC Form 474 invoices to USAC. Vendors

unable to support SPI billing **will be** disqualified.

Because USAC may classify certain cabling products as connectors, the Antennas, Connectors, and Related Components option was selected on Form 470 to ensure accurate classification and compliance.

Basic Maintenance of Internal Connections and Managed Internal Broadband Services were included on the Form 470 out of an abundance of caution. No separate BMIC or MIBS services should be proposed unless necessary to properly classify an element of the requested products or services under E-Rate rules.

Per USAC E-Rate rules, “cost of eligible services” will be the highest valued criterion in the evaluation process; however, other criteria with a lesser value may also be considered.

Service providers proposing a temporary equipment loan for product demonstration and/or evaluation purposes are **required** to clearly state that such loans are of limited duration. Product demos extending beyond thirty (30) days must be explicitly authorized by both parties and provided at a fair market rate.

By submitting a proposal, the vendor certifies that the proposed products and services comply with 47 C.F.R. §§ 54.9 and 54.10, which prohibit the use of Universal Service Fund support to purchase, obtain, maintain, improve, modify, or otherwise support any equipment or services produced or provided by a company on the FCC's Covered List (including Huawei and ZTE) as posing a national security threat to the integrity of communications networks or the communications supply chain. See https://www.usac.org/about/reports-orders/supply-chain/ for more details.

Pursuant to 47 C.F.R. §§ 54.500(f) and 54.511(b), service providers may not charge applicants a price above the Lowest Corresponding Price (LCP) for supported services. LCP is the lowest price a service provider charges to nonresidential customers similarly situated to a particular school, library, or consortium for similar services. See https://www.usac.org/E-Rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/ for more details.

Additional Considerations/Information

Connetquot is subject to preference to NYS OGS Contracted Vendors or OMNIA Partners. Public works and purchase contracts for public schools in New York State are governed by the procurement provisions of the State's General Municipal Law. Public Schools may also purchase equipment and services under publicly bid centralized procurement contracts administered by the State's Office of General Services (OGS).

The language in this solicitation has been standardized: "must," "shall," "mandatory," and "required" indicate mandatory specifications that the Connetquot expects in the proposed solution. Proposals failing to meet these will be disqualified. "Should" and "may" indicate desirable specifications. A mandatory requirement may be waived if all respondents fail to meet a mandatory requirement.

Connetquot reserves the right to request Best and Final Offers (BAFOs) from one or more Offerors. BAFOs must be received by the date and time specified during discussions or negotiations. If an Offeror does not submit a BAFO by the stated deadline, Connetquot will evaluate that Offeror based on its originally submitted proposal. If BAFOs are requested, Connetquot reserves the right to conduct a subsequent evaluation and scoring of proposals, including any revised pricing and other information submitted in response to the BAFO request, in accordance with the evaluation criteria set forth in this solicitation.

Connetquot reserves the right to waive any irregularities or informalities in the proposals received.

Offerors must accept that Connetquot's obligations are contingent on appropriation and availability of funds and may be reduced or terminated without penalty if funds are unavailable.

Connetquot reserves the right to award all, part, or none of the services set forth in this procurement. This procurement does not obligate Connetquot until a valid agreement and/or valid Purchase Order is executed.

Connetquot reserves the right, subject to applicable procurement requirements and E-Rate rules, to make non-material modifications to the awarded contract and to add or remove eligible locations, quantities, equipment, or services when such changes remain within the general scope of the original procurement.

Connetquot may, at its sole discretion, extend the due date for the submission of proposals and any extensions shall be made via an addendum posted in the E-Rate Productivity Center (EPC).

The vendor submission is subject to open records requests and, as such, the records will be released in accordance with those policies. Vendors are encouraged to mark pages as "Proprietary" or "Confidential" as appropriate, but the entire submission may not be marked as such. Identifying information as "Proprietary" or "Confidential" does not guarantee that the information will not be released but will be considered in determining whether the information is required to be released in accordance with the open records policies. Generally, pricing is not exempt from being publicly released.

By submitting a proposal, the Offeror certifies that no relationship exists between the Offeror and Connetquot that would interfere with fair and open competition or create a conflict of interest.

Offers will only be accepted from vendors that can provide pricing from a "valid purchasing vehicle." For purposes of this solicitation, a "valid purchasing vehicle" is defined as any purchasing vehicle that will allow Connetquot to purchase services in a manner consistent with State and Local bidding rules without issuing a formal procurement. Examples of a "valid purchasing vehicle" include existing contracts that were bid in compliance with State and Local Law, State Master Contracts, and contracts awarded to other entities where Connetquot can "piggy-back" off that contract.

Vendors **must** clearly identify the "valid purchasing vehicle" that forms the basis of their pricing. Connetquot will be the ultimate arbiter of whether the pricing is based off a "valid purchasing vehicle."

The Offeror **must** comply with the terms and conditions of the underlying "valid purchasing vehicle."

Evaluation Criteria

The cost of E-Rate eligible services will carry the greatest weight in the evaluation. Other factors that may be considered include but are not limited to E-Rate ineligible costs, technical compliance/functionality of the offered solution, compatibility with existing network infrastructure, Connetquot's prior experience with the vendor, management and operational efficiency, and/or compliance with solicitation requirements of the vendor's proposal response. Connetquot reserves the right to weigh these criteria as it deems appropriate, or not at all, and may consider additional factors not listed above.