All bid deadlines are 11:59pm Pacific Time the date of the bid deadline listed unless otherwise noted.

School of the Osage

IFCB Posted : Sep 23, 2026

Bid Deadline : Tuesday, Nov 10, 2026

Questions Due By : Tuesday, Oct 6, 2026

Applicant Address : Lake Ozark, MO 65049

IFCB ID : 270001107

IFCB Requirements :

- Before the listed deadlines, all Questions and Bids must be submitted using the on-line IFCB system. Bids submitted before the bid deadline outside of this system will be disqualified. If the system is down before the deadline, please email your bid to info@crwconsulting.com or fax it to 918.445.0049. Bids or questions submitted in this fashion will be disqualified if the on-line system is active at the time of submission. The applicant reserves the right to request and obtain bids outside of the website system if the bid deadline has passed and zero or one bid is received (the intent for this is to follow USAC guidance on obtaining cost-effective bids).

- For all requested services and/or products listed on this IFCB: proposals that include generic/encyclopedic price lists will be considered non-responsive and will be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration.

- Bidder must agree to participate in USF Program (AKA “E-rate”) for the corresponding funding year.

- Please include the correct Service Provider Identification Number (SPIN) on your bid.

- By submitting a bid, bidder certifies that the bidder does have a valid (non-red light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the bidder is on red light status, or if the FCC classifies the bidder as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the bidder.

- Bidder is expected to provide the lowest corresponding price per E-rate rules. See https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/ for details.

- Contracts must not prohibit SPIN changes.

- Bidder must agree to provide the Applicant the choice of discount methods (SPI or BEAR).

- Bidder will be automatically disqualified if the District determines that the bidding company has offered any employee of the District any individual gift of more than $20 or gifts totaling more than $50 within a 12 month period.

- All contracts awarded will be contingent upon E-rate funding and final board approval. The applicant may choose to do all or part of the project upon funding notification.

- All applicable fees, surcharges, and taxes must be identified on the bid. E-rate rules require the applicants to evaluate the price of eligible goods and services that will be listed on the 471 application during the competitive bidding process. Fees and surcharges that apply but are not listed on the bid will be the responsibility of the bidding company, should their bid be awarded.

- If there is a request to purchase or lease new equipment, either Category Two or Category One, listed on this IFCB the applicant will accept bids for functionally equivalent equipment.

- E-rate rules require applicants to evaluate the cost of eligible goods and services, and to cost-allocate out the amount for ineligible services from their funding request. If your company will be bidding internet access service, please identify the amount to be cost-allocated out for the ineligible services – email service, web hosting, content filtering, or other bundled ineligible services.

- INTERNET ACCESS DISQUALIFICATION FACTOR: Bids submitted for services to an incorrect address will be disqualified.

- INTERNET ACCESS DISQUALIFICATION FACTOR: Your bid must identify the bandwidth you are proposing and associated price or your bid will be disqualified.

- INTERNET ACCESS DISQUALIFICATION FACTOR: Bids that do not include Dedicated Internet Access (guaranteed bandwidth, synchronous speeds) will be disqualified.

- INTERNET ACCESS DISQUALIFICATION FACTOR: Any and all installation charges must be identified on your bid. If you submit a bid indicating that installation charges may apply without listing those charges, we will consider your bid incomplete and disqualify your bid.

- LEASED LIT FIBER DISQUALIFICATION FACTOR: Bids submitted for services to an incorrect address will be disqualified.

- LEASED LIT FIBER DISQUALIFICATION FACTOR: Any and all installation charges must be identified on your bid. If you submit a bid indicating that installation charges may apply without listing those charges, we will consider your bid incomplete and disqualify your bid.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: The applicant will not accept bids from manufacturers of equipment deemed a national security threat by the Federal Communications Commission. The list of prohibited equipment is available here: https://www.fcc.gov/supplychain/coveredlist . Vendors that submit bids that includes these manufacturers will have their bid disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Service providers are required to bid the entire hardware project. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: It will be the bidder's responsibility to provide documentation about the compatibility requirements listed in this IFCB. Vendors that submit bids without documentation demonstrating the required compatibility listed in this IFCB will have their bids disqualified, unless that vendor has bid the preferred make/model number listed.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Applicant will not accept bids for refurbished equipment. Any bids containing refurbished equipment will be disqualified.

- DISQUALIFICATION FACTOR BMIC: Service providers are required to bid an entire Project A, Project B and/or Project C. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

- DISQUALIFICATION FACTOR BMIC: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

- DISQUALIFICATION FACTOR BMIC: Maintenance bids listing only an hourly rate and not a monthly or annual total will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed and b) propose a number of hours at a particular rate monthly to properly maintain the entire list of equipment. Bids that contain only hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total will be disqualified.

Services and Equipment Requested :

10/9/26 UPDATE: MAPS ARE NOW AVAILABLE FOR DOWNLOAD ALONG WITH THIS IFCB.

10/7/26 UPDATE: FOR BMIC PROJECT A - THE 220 AND 18 WAP QUANTITIES HAVE BEEN REMOVED.

Category One:

Internet Access - District currently has 3 GB bandwidth and would like to increase to 10 GB. Terminating address for this circuit is located at 626 Hwy 42, Osage Beach MO. Bidders should provide pricing for 3GB through 10GB in 1GB increments. Bids should include a leased router and be based off of 1 year, 3 year and 5 year pricing options including voluntary renewals.

Internet services must include defined service level agreements and uptime commitments. Bidder must identify whether it owns the complete circuit or relies on a third party/last-mile provider, provide an ethernet handoff compatible with the Districts existing network equipment, and clearly identify all recurring, non recurring and any erate ineligible charges.

After the initial term, or after any voluntary renewal terms are executed, the Vendor must offer up to 12 months of a month-to-month service if the Applicant decides to transition to a new service provider. Vendor must list that monthly cost as part of their proposal.

E-rate rules require applicants to evaluate the cost of eligible goods and services, and to cost-allocate out the amount for ineligible services from their funding request. If your company will be bidding internet access service, please identify the amount to be cost-allocated out for the ineligible services – email service, web hosting, content filtering, or other bundled ineligible services.

INTERNET ACCESS DISQUALIFICATION FACTOR: Bids submitted for services to an incorrect address will be disqualified.

INTERNET ACCESS DISQUALIFICATION FACTOR: Your bid must identify the bandwidth you are proposing and associated price or your bid will be disqualified.

INTERNET ACCESS DISQUALIFICATION FACTOR: Bids that do not include Dedicated Internet Access (guaranteed bandwidth, synchronous speeds) will be disqualified.

INTERNET ACCESS DISQUALIFICATION FACTOR: Any and all installation charges must be identified on your bid. If you submit a bid indicating that installation charges may apply without listing those charges, we will consider your bid incomplete and disqualify your bid.

Leased Lit Fiber – The District currently has 5 GB leased lit fiber and would like to upgrade to 10GB. This connection is from the Upper Elementary School - 626 Hwy 42, Osage Beach MO to Heritage Elementary School – 1501 School Road, Lake Ozark, MO. Bidders should provide pricing for 5GB through 10GB in 1GB increments. Bids should be based off of 1 year, 3 year and 5 year pricing options including voluntary renewals.

Leased Lit Fiber services must include defined service level agreements and up-time commitments. Bidder must provide an ethernet handoff compatible with the districts existing network equipment, and clearly identify all recurring, non-recurring and any erate ineligible charges.

After the initial term, or after any voluntary renewal terms are executed, the Vendor must offer up to 12 months of a month-to-month service if the Applicant decides to transition to a new service provider. Vendor must list that monthly cost as part of their proposal.

LEASED LIT FIBER DISQUALIFICATION FACTOR: Bids submitted for services to an incorrect address will be disqualified.

LEASED LIT FIBER DISQUALIFICATION FACTOR: Any and all installation charges must be identified on your bid. If you submit a bid indicating that installation charges may apply without listing those charges, we will consider your bid incomplete and disqualify your bid.

Category Two:

VOLUNTARY SITE VISIT

Vendors wishing to bid on internal connections can attend a voluntary site visit on Monday October 5th, 2026 at 9am. Vendors will meet at 626 Highway 42, Osage Beach, MO. Vendors will check in with George Lauritson or Amy Fowler.

INTERNAL CONNECTIONS

The district is seeking to expand its existing wireless LAN to provide reliable broadband connectivity in outdoor instructional and school-use areas on eligible school campuses, including playgrounds, outdoor learning spaces, courtyards, and other areas used for educational activities. The project includes approximately 30 outdoor wireless access points, associated eligible cabling and components, installation, configuration, and applicable eligible software/support.

Installation, activation, and initial configuration of the outdoor access points and associated eligible cabling/components, including mounting, weatherproofing, grounding/bonding, surge protection, and configuration as required by installation location and applicable codes.

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Cabling	30	CAT 6A cabling runs as required for outdoor wireless AP installation, including appropriate plenum-rated, outdoor/UV-rated, or transition cabling; terminations; patching; weatherproofing; mounting hardware; grounding/bonding; and surge protection as required by installation location and applicable codes.
Wireless Access Points	30	Fortinet FAP-234G or FAP-244K, or equivalent equipment meeting the stated FortiGate compatibility requirement + 5 year licensing

COMPATIBILITY REQUIREMENT:
WAPs must be compatible with existing Fortigate managed wireless network.

DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: The applicant will not accept bids from manufacturers of equipment deemed a national security threat by the Federal Communications Commission. The list of prohibited equipment is available here: https://www.fcc.gov/supplychain/coveredlist . Vendors that submit bids that includes these manufacturers will have their bid disqualified.

DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Service providers are required to bid the entire hardware project. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: It will be the bidder's responsibility to provide documentation about the compatibility requirements listed in this IFCB. Vendors that submit bids without documentation demonstrating the required compatibility listed in this IFCB will have their bids disqualified, unless that vendor has bid the preferred make/model number listed.

DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Applicant will not accept bids for refurbished equipment. Any bids containing refurbished equipment will be disqualified.

BASIC MAINTENANCE OF INTERNAL CONNECTIONS:
Manufacturer technical support and other E-rate-eligible support services for the District's eligible Fortinet LAN/WLAN equipment. Vendor must separately identify eligible and ineligible components of all support offerings.

BMIC PROJECT A – EXISTING EQUIPMENT:
The district would like a manufacturer's support contract for these items:

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Switches	44	Fortiswitch 148F-FPOE
Switches	4	Fortiswitch 1024E
~~Wireless Access Points~~	~~220~~	~~Fortinet FAP-231K~~
~~Wireless Access Points~~	~~18~~	~~Fortinet FAP-441K~~

BMIC PROJECT B – NEW WAPS:
The district would like a manufacturer's support contract for these items:

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Wireless Access Points	30	Fortinet FAP-234G or FAP-244K, or equivalent equipment meeting the stated FortiGate compatibility requirement + 5 year licensing

BMIC PROJECT C – EXISTING WAPS 3 YR:
The district would like a manufacturer's support contract for these items:

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Wireless Access Points	18	FortiAP-441K Forticare Essential support for FortiAP – 3 yr
Wireless Access Points	220	FortiAP-231K Forticare Essential Support for FortiAP – 3 yr

DISQUALIFICATION FACTOR BMIC: Service providers are required to bid an entire Project A, Project B and/or Project C. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

DISQUALIFICATION FACTOR BMIC: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

DISQUALIFICATION FACTOR BMIC: Maintenance bids listing only an hourly rate and not a monthly or annual total will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed and b) propose a number of hours at a particular rate monthly to properly maintain the entire list of equipment. Bids that contain only hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total will be disqualified.

There is an additional document associated with this IFCB. Please click the buttons to download the document.

- 2026_C2_Bidding_Instructions21.pdf
- SCHOOL_OF_THE_OSAGE_C2_COVER_PAGE1.pdf
- Maps4.zip

Questions Received with Applicant Answers (Ask Questions?)

For BMIC Project A, does the district want 1 or 3 years of support?

Answer:

1 year

Are you open to have vendors come on-site and perform a Wireless Assessment on your current Environment? To better determine the number of AP's needed for the project.

Answer:

We had one voluntary site visit already, we are not planning on adding another one.