



FCC Form 470 – Funding Year 2027

Form 470 Application Number: 270001015
27-FgUSD

Billed Entity

FLAGSTAFF UNIFIED SCHOOL DISTRICT
5400 E. RAILHEAD AVE FLAGSTAFF, AZ 86004-7795
COCONINO
928-527-6000

Contact Information

Kim Aringdale
erate@fUSD1.org
928-527-6000

Billed Entity Number: 143151

FCC Registration Number: 0014333751

Number of Eligible Entities: 18

Application Type

Applicant Type: School District

Recipients of Services: Pre-K; Public School; Public
School District

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
Nicely Done Consulting	16043643	623-780-5737	stephanie@nicelydoneconsulting.com

Consultants

Name	Phone Number	Email
Deanna Maddox	623-780-5737	deanna@nicelydoneconsulting.com
Ernest Nicely	623-780-5737 ext.513	ej@nicelydoneconsulting.com
Nicely Done Consulting NDC	623-780-5737	erate@nicelydoneconsulting.com
Ryan Nicely	623-780-5737	ryan@nicelydoneconsulting.com
Stephanie Nicely	623-780-5737	stephanie@nicelydoneconsulting.com
Valerie Burner	623-780-5737	valerie@nicelydoneconsulting.com

RFPS

ID	Name
234186	FgUSD_2027_RFQ_WLAN_Equipment

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Data Transmission and/or Internet Access	Internet Access and Data Transmission Service		300 Mbps	1 Gbps	1	1	Each	Yes	

Description of Other Functions

ID	Name
----	------

Narrative
Basic Conduit/ISP services for school. Please quote minimum of 300Mbps, maximum of 1Gbps with 100Mbps increments. School is located at Leupp Elementary School located approximately 45 miles northeast of Flagstaff on the Navajo Nation at the crossroads of Leupp Schools Rd and Indian Route 604 (35.298346087800525, -111.00842323110592) Please quote one year contract with extensions and three year contract options. THIS PROCUREMENT IS NOT A FORMAL SEALED BID/RFP PROCESS. There are no state or local restrictions or regulations on how service providers can contact the District's technology or business manager. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an IGA, State Master Contract, other approved cooperative purchasing contract, or compliant consortium procured contract for any procurement in excess of \$100,000.00. Any quote/proposal whose total value exceeds \$100,000.00 and is not linked to a current State Master Contract, other approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code. Any quotes must comply with the underlying state master/cooperative purchasing agreement in pricing and terms. Any quote/proposal submitted that does not specifically address the services requested, is generic in nature or otherwise does not meet the requirements contained in this Form 470 and associated specifications may be considered non-responsive and may be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration. All original contracts offered that are less than a 60 month term should include specifications that allow for annual one year extensions and/or month to month extensions at the discretion of the applicant; not to exceed a total of 60 months. Please quote all eligible and ineligible products/services separately. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.

Range of Years: 1 - 4 Years

Payment Type: Annual

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Internal Connections	Antennas, Connectors, and Related Components	Cisco Systems or equivalent		1	1	Each	Yes	234186
Internal Connections	Routers and Necessary Software and Licenses	Meraki or equivalent			2	Each	Yes	234186
Basic Maintenance of Internal Connections	Routers	Meraki		1	2	Each		234186
Internal Connections	Switches and Necessary Software and Licenses	Cisco Systems or equivalent			20	Each	Yes	234186
Basic Maintenance of Internal Connections	Switches	Cisco Systems		1	20	Each		234186
Internal Connections	Uninterruptable Power Supply/ Battery Backup and Necessary Software and Licenses	American Power Conversion or equivalent			3	Each	Yes	234186
Basic Maintenance of Internal Connections	Uninterruptable Power Supply/ Battery Backup	American Power Conversion		1	3	Each		234186
Internal Connections	Wireless Access Points and Necessary Software and Licenses	Cisco Systems or equivalent			39	Each	Yes	234186
Basic Maintenance of Internal Connections	Wireless Access Points	Cisco Systems		1	39	Each		234186
Internal Connections	Wireless Controllers and Necessary Software and Licenses	Cisco Systems or equivalent			1	Each	Yes	234186
Basic Maintenance of Internal Connections	Wireless Controllers	Cisco Systems		1	1	Each		234186

Description of Other Manufacturers

ID	Name
----	------

Narrative
Antennas, Connectors, Related (1) 1M Type 4 Stacking cable, equivalent to Cisco STACK-T4-1M. See posted scope of work for details. Router (1) Small Router with SD-WAN capability, equivalent to Meraki MX68-HW. Include 3-year enterprise license, equivalent to Meraki LIC-MX68-ENT-3Y. (1) Gateway router, equivalent to Meraki MG52-HW-NA. Include 3-year enterprise license, equivalent to Meraki LIC-MG52-ENT-3Y See posted scope of work for details. Switches (1) 24-port 1/10/25G fiber switch with 4 x 40/100G uplink.

Equivalent to Cisco C9500-24Y4C-A.
Include dual 650W AC power supplies.
Include 3-year license, equivalent to Cisco C9500-DNA-L-A-3Y.
Include 1-year support equivalent to Cisco Smartnet

(7) 48-port multigigabit PoE+ switch with 2x25G uplink.
Equivalent to Cisco C9200L-48PXG2Y.
Include 3-year license, equivalent to Cisco C9200L-DNA-E-48-3Y.
Include 1-year support equivalent to Cisco Smartnet
Include stacking module equivalent to Cisco C9200L-Stack-Kit

(1) 24-port multigigabit PoE+ switch with 2x25G uplink.
Equivalent to Cisco C9200L-24PXG2Y.
Include 3-year license, equivalent to Cisco C9200L-DNA-E-24-3Y.
Include 1-year support equivalent to Cisco Smartnet
Include stacking module equivalent to Cisco C9200L-Stack-Kit

(11) 8-port multigigabit PoE+ switch with 2x10G uplink.
Equivalent to Cisco C9200CX-8UXG-2X-E.
Include 3-year license, equivalent to Cisco C9200CX-DNAE8-3Y.
Include 1-year support equivalent to Cisco Smartnet

See posted scope of work for details.

UPS/Battery Backup

(1) Rackmount 3000VA Lithium UPS, equivalent to APC SRTL3KRM1UNC.

(2) Switched PDU, equivalent to APC AP7900B.

See posted scope of work for details.

WAP

(37) Indoor Wi-Fi 7 wireless access point with omnidirectional antenna, equivalent to Cisco CW9176L.
Include 3-year essentials license, equivalent to Cisco LIC-CW-E.

(2) Indoor Wi-Fi 7 wireless access point with directional antenna, equivalent to Cisco CW9176D1.
Include 3-year essentials license, equivalent to Cisco LIC-CW-E.

See posted scope of work for details.

Wireless Controller

Wireless controller and/or licensing for wireless access points requested on this Form 470.

See posted scope of work for details.

THIS PROCUREMENT IS NOT A FORMAL SEALED BID/RFP PROCESS. There are no state or local restrictions or regulations on how service providers can contact the District's technology or business manager. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an IGA, State Master Contract, other approved cooperative purchasing contract, or compliant consortium procured contract for any procurement in excess of \$100,000.00. Any quote/proposal whose total value exceeds \$100,000.00 and is not linked to a current State Master Contract, other approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code. Any quotes must comply with the underlying state master/cooperative purchasing agreement in pricing and terms. Any quote/proposal submitted that does not specifically address the services requested, is generic in nature or otherwise does not meet the requirements contained in this Form 470 and associated specifications may be considered non-responsive and may be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration. All original contracts offered that are less than a 60 month term should include specifications that allow for annual one year extensions and/or month to month extensions at the

discretion of the applicant; not to exceed a total of 60 months. Please quote all eligible and ineligible products/services separately. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.

Technical Contact

State and Local Procurement Restrictions

THIS PROCUREMENT IS NOT A FORMAL SEALED BID/RFP PROCESS. There are no state or local restrictions or regulations on how service providers can contact the District's technology or business manager. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an IGA, State Master Contract, other approved cooperative purchasing contract, or compliant consortium procured contract for any procurement in excess of \$100,000.00. Any quote/proposal whose total value exceeds \$100,000.00 and is not linked to a current State Master Contract, other approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code. Any quotes must comply with the underlying state master/cooperative purchasing agreement in pricing and terms. Any quote/proposal submitted that does not specifically address the services requested, is generic in nature or otherwise does not meet the requirements contained in this Form 470 and associated specifications may be considered non-responsive and may be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration. All original contracts offered that are less than a 60 month term should include specifications that allow for annual one year extensions and/or month to month extensions at the discretion of the applicant; not to exceed a total of 60 months. Please quote all eligible and ineligible products/services separately. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.

Billed Entities

Billed Entity Number	Billed Entity Name
143151	FLAGSTAFF UNIFIED SCHOOL DISTRICT

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended, 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

Stephanie Nicely
Nicely Done Consulting
3820 W. Happy Valley Rd, Suite 141 #497 Glendale, AZ 85310
623-780-5737

Certified Timestamp

09/26/2026 10:55 AM MST