Bartholomew Consolidated School Corporation

Request for Proposals – Switch Refresh

470# 270001000

Certified Date: November 17, 2026
Questions Deadline: December 4, 2026
Bids Due: January 8, 2027

Bartholomew Consolidated School Corporation (the "Applicant") is seeking proposals for a project to supply and install network equipment at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the Applicant.

Project Scope

The Applicant seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the Applicant will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties.

Questions:

A **voluntary** site visit to view the installation requirements for the access points will be held at 2650 Home Ave, Columbus IN 47203 at 9 am on December 4, 2026. This will be the only opportunity to ask questions or to receive answers to questions related to this RFP. Respondents choosing not to attend in so doing acknowledge their understanding that they were offered and voluntarily declined the opportunity. Email Nick Williams, Director of Technology, erate@bcsc.k12.in.us with a copy to karenr@adtecerate.com with your intent to attend the meeting in case it needs to be rescheduled.

Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

Response Format

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- If applicable, vendor is to specify the manufacturer's warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discount applied to your proposal must be reflected at the line-item level.
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has provided similar products/services to those
5. being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
6. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
7. A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.
8. A commitment to hold pricing until after E-Rate approval.

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

Proposal Delivery

The Applicant reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or rebid.

Sealed bids should be mailed to Nick Williams, Director of Technology, at the BCSC District office located at 2650 Home Avenue, Columbus, IN 47201, no later than 1:00 pm EST on January 8th, 2027. Bid packages

should be labeled “Internal Connections.” Please email erate@bcsc.k12.in.us with a copy to karenr@adtecerate.com with your intent to bid in case the bid opening is rescheduled.

APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar or better current part. The district is seeking access points that do not require a subscription service for proper function.

Qty	Type	Manu	Part Number	Description
26 +/-	Switch	Ubiquiti	USW-Pro-HD-24-PoE	Ubiquiti USW-PRO-HD 24 PoE Layer 3 Etherlighting™ switch with (2) 10 GbE PoE++, (22) 2.5 GbE PoE++, and (4) 10G SFP+ ports.
3 +/-	Switch	Ubiquiti	USW-Pro-Max-16-PoE	Ubiquiti USW-Pro-Max-16-PoE A 16-port, Layer 3 Etherlighting switch with 2.5 GbE, PoE++ output,
17 +/-	Switch	Ubiquiti	USW-Pro-24-PoE	Ubiquiti USW-Pro-24-PoE A 24-port, Layer 3 switch capable of high-power PoE++ output.
18 +/-	Switch	Ubiquiti	USW-Pro-Max-24	Ubiquiti USW-Pro-24 - A 24-port, Layer 3 switch supporting 10G SFP+ connections
6 +/-	Switch	Ubiquiti	USW-Pro-Max-48	Ubiquiti USW-Pro-48 - A 48-port, Layer 3 switch supporting 10G SFP+ connections
933+/-	Access Point	Ubiquiti	U7 Pro	Ubiquiti U7 Pro – A ceiling-mounted, tri-band (2.4/5/6 GHz) WiFi 7 access point with 6 spatial streams, a 2.5 GbE uplink, and PoE+ power.
23+/-	Access Point	Ubiquiti	U7 Pro Outdoor	Ubiquiti U7 Pro Outdoor – An IP67 all-weather, tri-band (2.4/5/6 GHz) WiFi 7 access point with 6 spatial streams, a 2.5 GbE uplink, PoE+ power, an integrated directional antenna, and external omni antenna support.
8+/-	Mounting Bracket	Oberon	1007-LTDOME, translucent frosted polycarbonate	Oberon 1007-LTDOME – A locking right-angle wall mount with a translucent polycarbonate dome, a built-in T-bar bracket, and horizontal AP orientation; accommodates most vendors’ access points.
6+/-	Mounting Bracket	Tripp Lite	EN1111	Tripp Lite EN1111 – A locking, surface-mount 11 x 11 in. wireless access point enclosure made of impact-resistant UL 94 V-0 ABS plastic, with a hinged door and an included T-bar bracket.
27+/-	Mounting Bracket	Ventev	VNV-VENFLEX	Ventev VNV-VENFLEX – A powder-coated steel universal AP mount with an integrated 15/16 in. T-bar; mounts to flat walls/ceilings, outlet boxes, ¾ in. conduit, or ⅜ in. all-thread.
2+/-	Mounting Bracket	Tripp Lite	ENBRKT	Tripp Lite ENBRKT – A right-angle universal wall bracket for wireless access points, made of heavy-duty white powder-coated steel, with an included T-bar bracket and open rear cable cutout.
30+/-	Access Point	Installation	N/A	Installation services requested for access points requiring a lift