RFP 270000869 - Boerne ISD

RFP Number:
270000869

Posted Date:
11/5/2026 10:00:00 AM CST

Close Date:
12/10/2026 10:00:00 AM CST

Q&A Close Date:
11/12/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Purchase Price of Eligible Goods and Services	30
Qualifications of the Firm - 5+ year experience in deploying wireless infrastructure in a K-12 environment	15
Previous experience with vendor	15
Ability to meet the Districts needs	20
Schedule	10
References	10

RFP Requirements

Addendum #1: (11/12/2026) The Q&A for this RFP has closed and the final Q&A transcript has been uploaded into EPC as of **11/12/2026**.

NOTE: Each line requesting Internet Access has its own DEMARC and will need a separate Internet connection. Providers are welcome to bundle all sites in their service area or bid individually.

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.

- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Data Transmission Services

Function	Type of Connection	Type of Transport	Min Capacity	Max Capacity	Quantity	Install & Activation & Initial Config	Maint & Tech Support
Leased Lit Fiber - WAN	Ethernet	Fiber	500 Mbps	10 Gbps	21	Yes	Yes
Seeking quotes for a fully managed, leased lit fiber WAN solution with bandwidth options ranging from approximately 500 Mbps to 10 Gbps from Boerne ISD Main Office to run to: Cibolo Creek Elementary School, Currington Elementary School, Fabra Elementary School, Fair Oaks Ranch Elementary School, Kendall Elementary School, Van Raub Elementary School, Herff Elementary School, Boerne Middle School North, Boerne Middle School South, Capt. Mark Tyler Voss Middle School, Boerne High School, Samuel V. Champion High School, Boerne Independent School District Warehouse and Transportation, Boerne Independent School District Maintenance Department, Boerne Independent School District Athletic Department, Viola Wilson Elementary, Aquatic Learning Center, Mitchell Learning Center, Boerne Ag Barn and CHS Academy. Please bid in increments of 500 Mbps, 1 Gbps, 2 Gbps, 3 Gbps, 4 Gbps, 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 10 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network. The district prefers a ring configuration, but all solutions will be evaluated.							
Leased Lit Fiber - IA	Ethernet	Fiber	5 Gbps	20 Gbps	1	Yes	Yes
Seeking quotes for a fully managed, leased-lit fiber Internet Access solution with bandwidth options ranging from approximately 5 Gbps to 20 Gbps to terminate at Boerne Independent School District Main Office for all District locations to share. Please bid in increments of 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 10 Gbps, 20 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network							
Leased Lit Fiber - IA	Ethernet	Fiber	5 Gbps	20 Gbps	1	Yes	Yes
Seeking quotes for a fully managed, leased-lit fiber Internet Access solution with bandwidth options ranging from approximately 5 Gbps to 10 Gbps to terminate at Boerne High School for all District locations to share. Please bid in increments of 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 20 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network							

Internal Connections

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
Firewall, Components, and Software & Licenses	Palo Alto or Equivalent	PA-3420	2	each	Yes	District Wide
Firewall appliance and related components to be installed at Boerne Independent School District Main Office and shared by all entities. Bids should include applicable software and licenses (The district is requesting 5 year licensing) to make the service work. Please identify eligible costs from ineligible costs. An ideal solution will offer threat prevention, URL filtering, wildfire, DNS security, SD-WAN, device security, and VPN capability for mobile and workstations up to 100 users.						
Firewall, Components, and Software & Licenses	Palo Alto or Equivalent	PA-1410	1	each	Yes	CHS Academy
Firewall appliance and related components to be installed at CHS Academy. Bids should include applicable software and licenses (The district is requesting 5 year licensing) to make the service work. Please identify eligible costs from ineligible costs. An ideal solution will offer threat prevention, URL filtering, wildfire, DNS security, SD-WAN, device security, and VPN capability for mobile and workstations up to 5 users.						

Basic Maintenance of Internal Connections

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
Software & Licenses - Firewall	Palo Alto or Equivalent	No	3	0.00	District Wide
Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings.					

Locations

DMARC?	Name	Address
No	Aquatic Learning Center	102 Aquatics Way Boerne, TX 78006
No	Boerne Ag Barn	1307 River Road Boerne, TX 78006
No	Boerne High School	1 Greyhound Ln Boerne, TX 78006
No	Boerne ISD Athletic Dept	210 Live Oak Boerne, TX 78006
No	Boerne ISD Main Office (DEMARC)	235 Johns Road Boerne, TX 78006
No	Boerne ISD Maintenance Dept	137 Industrial Dr Boerne, TX 78006
No	Boerne ISD Warehouse/Transportation	320 South Esser Rd Boerne, TX 78006

DMARC?	Name	Address
No	Boerne Middle School North	240 Johns Rd Boerne , TX 78006
No	Boerne Middle School South	10 Cascade Caverns Road Boerne, TX 78006
No	CHS Academy	201 Charger Blvd Boerne, TX 78006
No	Cibolo Creek Elementary School	300 Herff Ranch Blvd Boerne , TX 78006
No	Curington Elementary School	601 Adler St Boerne, TX 78006
No	Fabra Elementary School	723 Johns Road Boerne, TX 78006
No	Fair Oaks Ranch Elem School	29085 Ralph Fair Rd Fair Oaks Ranch, TX 78015
No	Herff Elementary School	604 Esperanza Blvd Boerne , TX 78006
No	Kendall Elementary School	141 Old San Antonio Road Boerne, TX 78006
No	Mitchell Learning Center	123 Johns Rd Boerne, TX 78006
No	Samuel V. Champion High School	201 Charger Blvd Boerne, TX 78006
No	Van Raub Elementary School	8776 Dietz-Elkhorn Rd Fair Oaks Ranch, TX 78015
No	Viola "Olie" Wilson Elementary	1313 Homestead Ridge Boerne , TX 78006
No	Voss Middle School	45 Voss Parkway Boerne, TX 78006

Additional Information

This RFP has an attachment.

RFP Q&A

Q1: Equivalence. Will the District accept Fortinet FortiGate appliances with equal-or-better threat prevention throughput and feature parity (threat prevention, URL filtering, sandboxing, DNS security, SD-WAN, device security, SSL VPN) as "Palo Alto or Equivalent" for the PA-3420 and PA-1410 lines? asked on 11/11/2026 8:25:18 AM by Glappy Inc	Any equivalent equipment will be evaluated.
Q2: HA and topology. Are the two Main Office PA-3420-class units intended as a high-availability pair (active-passive or active-active), dual independent gateways, or one production unit plus one spare? Please state the preferred failover mode and whether both units must be licensed identically for 5 years. asked on 11/11/2026 8:25:35 AM by Glappy Inc	The two Main Office PA-3420-class units are intended as a High-Availability (HA) pair deployed in Active-Active mode (not as dual independent gateways or a production/spare pair). Both firewalls will actively process and inspect traffic simultaneously.
Q3: Licensing term. Please confirm whether the 5-year licensing must be a single prepaid term or may be quoted as annual renewals totaling 5 years. Which security subscriptions are mandatory versus optional, so that equivalent bundles can be mapped one-to-one? asked on 11/11/2026 8:25:40 AM by Glappy Inc	Please provide both options—Option A as a single 5-year (60-month) prepaid term, and Option B as an initial 1-year term plus four (4) annual renewals totaling 5 years—covering both PA- 3420-class units in the Active-Active HA pair.
Q4: VPN user counts. Please confirm that "up to 100 users" (Main Office) and "up to 5 users" (CHS Academy) refer to concurrent remote-access (SSL VPN) users, and whether any ineligible endpoint client licensing should be priced separately as an ineligible cost. asked on 11/11/2026 8:25:44 AM by Glappy Inc	No we do not these to be concurrent.
Q5: Installation and cutover. For the Install & Configuration lines: what is the preferred install window (for example, after hours), who is responsible for rack, power and circuit handoff, what is the make/model of the existing firewall and approximate rule/object count for policy migration, and is on-site work required or is a remote plus on-site approach acceptable? asked on 11/11/2026 8:25:55 AM by Glappy Inc	Preferred Install & Cutover Window: Off-line staging and initial configuration may take place during normal business hours; however, the cut over would have to be done either on one of our school breaks or the weekend to prevent any disruption to instructional or administrative operations. Rack, Power & Circuit Handoff Responsibility: [District IT / Facilities] will provide the designated rack space, redundant power circuits, and demarc/ISP circuit handoffs. The selected vendor is responsible for physically mounting the two units, connecting the HA1/HA2-HA3 and uplink/downlink patch cables, and verifying physical link status. Existing Firewall & Policy Migration Scope: The existing Main Office firewall is running approximately 88 security/NAT rules and 5 site-to-site VPN tunnels. On-Site vs. Remote Approach: A remote plus on-site hybrid approach is acceptabl]—remote engineering may be used for pre-staging, base configuration, and policy migration/conversion, while on-site engineering is required for physical racking, HA/network cabling verification, and live cutover/validation.

Q6: CHS Academy. Is the PA-1410-class unit a standalone edge firewall for CHS Academy only, or must it be centrally managed with the Main Office units? Is a site-to-site VPN or SD-WAN connection between CHS Academy and the Main Office required? asked on 11/11/2026 8:26:00 AM by Glappy Inc	This will serve as a standalone edge firewall for CHS Academy only
Q7: Basic maintenance line. The "Software & Licenses - Firewall" basic maintenance line shows quantity 3 with 0.00 support hours. Please confirm this covers software/license maintenance only for the three appliances (no break/fix labor hours), and whether it should be priced annually or as a 5-year total. asked on 11/11/2026 8:26:05 AM by Glappy Inc	This request is only for licenses.
Q8: Partial proposals. May a vendor submit a proposal for only the Category 2 firewall and basic maintenance lines, without bidding the Category 1 leased lit fiber WAN and Internet Access lines? asked on 11/11/2026 8:26:28 AM by Glappy Inc	Yes.
Q9: Submission requirements. Beyond the pricing attachment and proposal narrative, which documents must be included with a proposal submitted through this portal (for example W-9, Conflict of Interest Questionnaire, Form 1295, SPIN confirmation, proposed contract)? asked on 11/11/2026 8:26:31 AM by Glappy Inc	All requirements are listed in the RFP; any additional information required will be gathered from the winner after evaluation.
1. Equivalent firewall models: The RFP lists Palo Alto PA-3420 (qty 2, Main Office) and PA-1410 (qty 1, CHS Academy) or equivalent, with 5-year licensing. Will the District accept Fortinet FortiGate equivalents (proposed HA pair at Main Office and a single unit at CHS Academy) if we document that they meet or exceed the listed threat-prevention, URL filtering, DNS security, SD-WAN, and VPN capacity requirements? asked on 11/11/2026 10:47:38 AM by Glappy Inc	Any equivalent equipment will be evaluated.
2. Current-generation hardware: Fortinet has advised that FortiGate 600F/601F reaches end of life in May 2026 and recommends FortiGate 701G as the current replacement. If we propose current-generation FortiGate hardware that meets or exceeds the PA-3420 / PA-1410 performance envelope, will that be evaluated as equivalent? asked on 11/11/2026 10:48:09 AM by Glappy Inc	Any equivalent equipment will be evaluated.

3. Category scope: The Form 470 / RFP also requests Category 1 leased lit fiber WAN (21 sites) and Internet Access. May a respondent submit a Category 2-only proposal for Internal Connections (firewalls, licenses, installation) and Basic Maintenance of Internal Connections, without bidding the Category 1 fiber lines? asked on 11/11/2026 10:48:15 AM by Glappy Inc	Yes.
4. BMIC vs managed services: For the "Software & Licenses - Firewall" Basic Maintenance line, please confirm the District wants manufacturer support / FortiCare-style BMIC (eligible maintenance) and is not requesting a fully managed firewall service (MIBS). asked on 11/11/2026 10:48:22 AM by Glappy Inc	This request is only for licenses.
5. Installation and cutover: Please confirm preferred installation windows (after hours / weekend), whether both sites may be cut over in the same maintenance window, and whether the District will provide staging space and rack/power readiness before ship. asked on 11/11/2026 10:48:28 AM by Glappy Inc	Preferred Install & Cutover Window: Off-line staging and initial configuration may take place during normal business hours; however, the cut over would have to be done either on one of our school breaks or the weekend to prevent any disruption to instructional or administrative operations. Rack, Power & Circuit Handoff Responsibility: [District IT / Facilities] will provide the designated rack space, redundant power circuits, and demarc/ISP circuit handoffs. The selected vendor is responsible for physically mounting the two units, connecting the HA1/HA2-HA3 and uplink/downlink patch cables, and verifying physical link status.
2. Current-generation hardware: Fortinet has advised that FortiGate 600F/601F reaches end of life in May 2026 and recommends FortiGate 701G as the current replacement. If we propose current-generation FortiGate hardware that meets or exceeds the PA-3420 / PA-1410 performance envelope, will that be evaluated as equivalent? asked on 11/11/2026 10:48:52 AM by Glappy Inc	Any equivalent equipment will be evaluated.
3. Category scope: The Form 470 / RFP also requests Category 1 leased lit fiber WAN (21 sites) and Internet Access. May a respondent submit a Category 2-only proposal for Internal Connections (firewalls, licenses, installation) and Basic Maintenance of Internal Connections, without bidding the Category 1 fiber lines? asked on 11/11/2026 10:49:27 AM by Glappy Inc	Yes.
4. BMIC vs managed services: For the "Software & Licenses - Firewall" Basic Maintenance line, please confirm the District wants manufacturer support / FortiCare-style BMIC (eligible maintenance) and is not requesting a fully managed firewall service (MIBS). asked on 11/11/2026 10:49:38 AM by Glappy Inc	This request is only for licenses.

5. Installation and cutover: Please confirm preferred installation windows (after hours / weekend), whether both sites may be cut over in the same maintenance window, and whether the District will provide staging space and rack/power readiness before ship. asked on 11/11/2026 10:49:45 AM by Glappy Inc	Preferred Install & Cutover Window: Off-line staging and initial configuration may take place during normal business hours; however, the cut over would have to be done either on one of our school breaks or the weekend to prevent any disruption to instructional or administrative operations. Rack, Power & Circuit Handoff Responsibility: [District IT / Facilities] will provide the designated rack space, redundant power circuits, and demarc/ISP circuit handoffs. The selected vendor is responsible for physically mounting the two units, connecting the HA1/HA2-HA3 and uplink/downlink patch cables, and verifying physical link status.
6. Equivalence documentation: Will an engineer letter or published throughput / feature comparison from the manufacturer satisfy the "equivalent" standard, or does the District require a specific form or third-party certification? asked on 11/11/2026 10:49:56 AM by Glappy Inc	Please include whatever documentation you see fit.
7. Pricing hold and FY timing: Installation is expected in the 2027-28 E-rate funding year. How long must bid pricing remain firm after award, and may non-recurring installation be invoiced in that funding year? asked on 11/11/2026 10:50:03 AM by Glappy Inc	We would not be able to install till June – July timeline
Are these firewalls going to be at the internet edge as secure internet gateways? Are there any DMZs or other security zones maintained by these firewalls? Please list all. Are there any plans within the next 5 years to expand beyond the 20GB you are getting bids on? What is the expected growth of Boerne ISD in terms of students, staff, and buildings expected over the length of the contract? What port density is needed for this device, i.e. How many 1GB , 10GB, 25GBE, 40GB or 100GB ports? Will the firewall only perform traffic inspection and control at the internet edge? Or is there need for East/West inspection of lateral traffic? Will this firewall do TLS decryption to inspect all or some portion of HTTP traffic? If so, how much as measured by percentage or throughput? What are you currently doing for logging/reporting for CIPA compliance? Should the solution include a new logging/reporting platform for CIPA compliance? If our proposed compliant solution is chosen, will the logging/reporting be done on a VM in your environment or hosted in the cloud? For management of endpoint VPN configuration, do you want the management platform hosted in the cloud or hosted on-prem in a VM environment? Would you like the VPN endpoint management solution to be a managed solution? How many different VPN profiles are required? Is the ISD currently using SD-WAN? If so,	Are these firewalls going to be at the internet edge as secure internet gateways? They will be at the internet edge Are there any DMZs or other security zones maintained by these firewalls? YES we have 1 dmz Please list all. Are there any plans within the next 5 years to expand beyond the 20GB you are getting bids on? No What is the expected growth of Boerne ISD in terms of students, staff, and buildings expected over the length of the contract? We are maintaining student count at around 11,200 students and Staff count is 1700. What port density is needed for this device, i.e. How many 1GB , 10GB, 25GBE, 40GB or 100GB ports? 2 1gb copper ports for out of band management and ha control. 4-8 ports for 10 gbs fiber sfp. Will the firewall only perform traffic inspection and control at the internet edge? The firewall will only perform traffic inspection and control at the internet edge. Or is there need for East/West inspection of lateral traffic? Not at this Time. Will this firewall do TLS decryption to inspect all or some portion of HTTP traffic? Yes but only for the BYOD or IOT devices on the network and only for certain high risk categories. If so, how much as measured by percentage or throughput? 2-3 GB of network traffic. What are you currently doing for logging/reporting for CIPA compliance? We are using another solution for this. Should the solution include a new logging/reporting platform for CIPA compliance? No If our proposed compliant solution is chosen, will the logging/reporting be done on a VM in your environment or hosted in the cloud? No need for this. For management of endpoint VPN configuration, do you want the management platform hosted in the cloud or hosted on-prem in a VM environment? Cloud Would you like the VPN endpoint management solution to be a managed

please explain features and topology. Does the ISD expect SD-WAN to be used with the initial deployment of this solution? Will the proposed solution utilize BGP to advertise IP network blocks owned by the ISD for geographic redundancy for inbound/outbound traffic through the Main Office and High School? Will the proposed solution utilize dynamic routing to allow all ISD locations to utilize both internet circuits at Main Office and High School and route traffic differently during circuit failures? Will the requested "Leased Lit Fiber - WAN" connect to and flow through these firewalls? The RFP requests qty.2 PA-3420s for the Main Office. Will they reside in a single location as an HA pair? Or as two standalone appliances? If HA pair, will the deployment model be Active/Active or Active/Passive? The RFP also requests an internet circuit for the High School. What firewall will be used there for a secure internet gateway? Approximately how many total endpoints will be protected behind these firewalls? The manufacturer of the requested PA-3420 in the RFP specifies that model has a max throughput of 11Gbps with full threat protection enabled. Is that the max throughput expected for this solution? How many ACL entries does the current firewall have? How many point-to-point VPN tunnels are currently configured?

asked on 11/12/2026 8:53:05 AM by Trace3

solution? No How many different VPN profiles are required? 50-100 Is the ISD currently using SD-WAN? If so, please explain features and topology. Not currently using SD-WAN Does the ISD expect SD-WAN to be used with the initial deployment of this solution? Not at this time. Will the proposed solution utilize BGP to advertise IP network blocks owned by the ISD for geographic redundancy for inbound/outbound traffic through the Main Office and High School? Our systems are configured to use EIGRP. Will the proposed solution utilize dynamic routing to allow all ISD locations to utilize both internet circuits at Main Office and High School and route traffic differently during circuit failures? Yes Will the requested "Leased Lit Fiber - WAN" connect to and flow through these firewalls? Yes The RFP requests qty.2 PA-3420s for the Main Office. Will they reside in a single location as an HA pair? Or as two standalone appliances? They will be 2 stand alone appliances at 2 different locations. If HA pair, will the deployment model be Active/Active or Active/Passive? Active/Active The RFP also requests an internet circuit for the High School. What firewall will be used there for a secure internet gateway? Yes Approximately how many total endpoints will be protected behind these firewalls? 27,000 to 35,000 endpoints. The manufacturer of the requested PA-3420 in the RFP specifies that model has a max throughput of 11Gbps with full threat protection enabled. Is that the max throughput expected for this solution? Yes at this time. How many ACL entries does the current firewall have? How many point-to-point VPN tunnels are currently configured? 88 ACL entries. 5 IPSec tunnels

Are these firewalls going to be at the internet edge as secure internet gateways? Are there any DMZs or other security zones maintained by these firewalls? Please list all. Are there any plans within the next 5 years to expand beyond the 20GB you are getting bids on? What is the expected growth of Boerne ISD in terms of students, staff, and buildings expected over the length of the contract? What port density is needed for this device, i.e. How many 1GB , 10GB, 25GBE, 40GB or 100GB ports? Will the firewall only perform traffic inspection and control at the internet edge? Or is there need for East/West inspection of lateral traffic? Will this firewall do TLS decryption to inspect all or some portion of HTTP traffic? If so, how much as measured by percentage or throughput? What are you currently doing for logging/reporting for CIPA compliance? Should the solution include a new logging/reporting platform for CIPA compliance? If our proposed compliant solution is chosen, will the logging/reporting be done on a VM in your environment or hosted in the cloud? For management of endpoint VPN configuration, do you want the management platform hosted in the cloud or hosted on-prem in a VM environment? Would you like the VPN

Are these firewalls going to be at the internet edge as secure internet gateways? They will be at the internet edge Are there any DMZs or other security zones maintained by these firewalls? YES we have 1 dmz Please list all. Are there any plans within the next 5 years to expand beyond the 20GB you are getting bids on? No What is the expected growth of Boerne ISD in terms of students, staff, and buildings expected over the length of the contract? We are maintaining student count at around 11,200 students and Staff count is 1700. What port density is needed for this device, i.e. How many 1GB , 10GB, 25GBE, 40GB or 100GB ports? 2 1gb copper ports for out of band management and ha control. 4-8 ports for 10 gbs fiber sfp. Will the firewall only perform traffic inspection and control at the internet edge? The firewall will only perform traffic inspection and control at the internet edge. Or is there need for East/West inspection of lateral traffic? Not at this Time. Will this firewall do TLS decryption to inspect all or some portion of HTTP traffic? Yes but only for the BYOD or IOT devices on the network and only for certain high risk categories. If so, how much as measured by percentage or throughput? 2-3 GB of network traffic. What are you currently doing for logging/reporting for CIPA compliance? We are using another solution for this. Should the solution include a new logging/reporting platform for CIPA compliance? No If our proposed compliant solution is chosen, will the logging/reporting be done on a VM in your environment or hosted in the cloud? No need for this. For management of endpoint

endpoint management solution to be a managed solution? How many different VPN profiles are required? Is the ISD currently using SD-WAN? If so, please explain features and topology. Does the ISD expect SD-WAN to be used with the initial deployment of this solution? Will the proposed solution utilize BGP to advertise IP network blocks owned by the ISD for geographic redundancy for inbound/outbound traffic through the Main Office and High School? Will the proposed solution utilize dynamic routing to allow all ISD locations to utilize both internet circuits at Main Office and High School and route traffic differently during circuit failures? Will the requested "Leased Lit Fiber - WAN" connect to and flow through these firewalls? The RFP requests qty.2 PA-3420s for the Main Office. Will they reside in a single location as an HA pair? Or as two standalone appliances? If HA pair, will the deployment model be Active/Active or Active/Passive? The RFP also requests an internet circuit for the High School. What firewall will be used there for a secure internet gateway? Approximately how many total endpoints will be protected behind these firewalls? The manufacturer of the requested PA-3420 in the RFP specifies that model has a max throughput of 11Gbps with full threat protection enabled. Is that the max throughput expected for this solution? How many ACL entries does the current firewall have? How many point-to-point VPN tunnels are currently configured?

asked on 11/12/2026 8:57:53 AM by Trace3

VPN configuration, do you want the management platform hosted in the cloud or hosted on-prem in a VM environment? Cloud Would you like the VPN endpoint management solution to be a managed solution? No How many different VPN profiles are required? 50-100 Is the ISD currently using SD-WAN? If so, please explain features and topology. Not currently using SD-WAN Does the ISD expect SD-WAN to be used with the initial deployment of this solution? Not at this time. Will the proposed solution utilize BGP to advertise IP network blocks owned by the ISD for geographic redundancy for inbound/outbound traffic through the Main Office and High School? Our systems are configured to use EIGRP. Will the proposed solution utilize dynamic routing to allow all ISD locations to utilize both internet circuits at Main Office and High School and route traffic differently during circuit failures? Yes Will the requested "Leased Lit Fiber - WAN" connect to and flow through these firewalls? Yes The RFP requests qty.2 PA-3420s for the Main Office. Will they reside in a single location as an HA pair? Or as two standalone appliances? They will be 2 stand alone appliances at 2 different locations. If HA pair, will the deployment model be Active/Active or Active/Passive? Active/Active The RFP also requests an internet circuit for the High School. What firewall will be used there for a secure internet gateway? Yes Approximately how many total endpoints will be protected behind these firewalls? 27,000 to 35,000 endpoints. The manufacturer of the requested PA-3420 in the RFP specifies that model has a max throughput of 11Gbps with full threat protection enabled. Is that the max throughput expected for this solution? Yes at this time. How many ACL entries does the current firewall have? How many point-to-point VPN tunnels are currently configured? 88 ACL entries. 5 IPSec tunnels

Attachments

- Boerne_2027_C1 Vendor attachment.xlsx