RFP 270000869 - Boerne ISD

RFP Number:
270000869

Posted Date:
11/5/2026 10:00:00 AM CST

Close Date:
12/10/2026 10:00:00 AM CST

Q&A Close Date:
11/12/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Purchase Price of Eligible Goods and Services	30
Qualifications of the Firm - 5+ year experience in deploying wireless infrastructure in a K-12 environment	15
Previous experience with vendor	15
Ability to meet the Districts needs	20
Schedule	10
References	10

RFP Requirements

NOTE: Each line requesting Internet Access has its own DEMARC and will need a separate Internet connection. Providers are welcome to bundle all sites in their service area or bid individually.

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.
- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted

share.

- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Data Transmission Services

Function	Type of Connection	Type of Transport	Min Capacity	Max Capacity	Quantity	Install & Activation & Initial Config	Maint & Tech Support
Leased Lit Fiber - WAN	Ethernet	Fiber	500 Mbps	10 Gbps	21	Yes	Yes
Seeking quotes for a fully managed, leased lit fiber WAN solution with bandwidth options ranging from approximately 500 Mbps to 10 Gbps from Boerne ISD Main Office to run to: Cibolo Creek Elementary School, Currington Elementary School, Fabra Elementary School, Fair Oaks Ranch Elementary School, Kendall Elementary School, Van Raub Elementary School, Herff Elementary School, Boerne Middle School North, Boerne Middle School South, Capt. Mark Tyler Voss Middle School, Boerne High School, Samuel V. Champion High School, Boerne Independent School District Warehouse and Transportation, Boerne Independent School District Maintenance Department, Boerne Independent School District Athletic Department, Viola Wilson Elementary, Aquatic Learning Center, Mitchell Learning Center, Boerne Ag Barn and CHS Academy. Please bid in increments of 500 Mbps, 1 Gbps, 2 Gbps, 3 Gbps, 4 Gbps, 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 10 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network. The district prefers a ring configuration, but all solutions will be evaluated.							
Leased Lit Fiber - IA	Ethernet	Fiber	5 Gbps	20 Gbps	1	Yes	Yes
Seeking quotes for a fully managed, leased-lit fiber Internet Access solution with bandwidth options ranging from approximately 5 Gbps to 20 Gbps to terminate at Boerne Independent School District Main Office for all District locations to share. Please bid in increments of 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 10 Gbps, 20 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network							
Leased Lit Fiber - IA	Ethernet	Fiber	5 Gbps	20 Gbps	1	Yes	Yes
Seeking quotes for a fully managed, leased-lit fiber Internet Access solution with bandwidth options ranging from approximately 5 Gbps to 10 Gbps to terminate at Boerne High School for all District locations to share. Please bid in increments of 5 Gbps, 6 Gbps, 7 Gbps, 8 Gbps, 9 Gbps, 20 Gbps and in contract lengths of 1, 3 and 5 years. **Please complete the attached form "Boerne_2027_C1 Vendor attachment" when submitting a bid. ** Please ensure all bids include any nonrecurring costs to ensure a working network							

Internal Connections

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
Firewall, Components, and Software & Licenses	Palo Alto or Equivalent	PA-3420	2	each	Yes	District Wide
Firewall appliance and related components to be installed at Boerne Independent School District Main Office and shared by all entities. Bids should include applicable software and licenses (The district is requesting 5 year licensing) to make the service work. Please identify eligible costs from ineligible costs. An ideal solution will offer threat prevention, URL filtering, wildfire, DNS security, SD-WAN, device security, and VPN capability for mobile and workstations up to 100 users.						
Firewall, Components, and Software & Licenses	Palo Alto or Equivalent	PA-1410	1	each	Yes	CHS Academy
Firewall appliance and related components to be installed at CHS Academy. Bids should include applicable software and licenses (The district is requesting 5 year licensing) to make the service work. Please identify eligible costs from ineligible costs. An ideal solution will offer threat prevention, URL filtering, wildfire, DNS security, SD-WAN, device security, and VPN capability for mobile and workstations up to 5 users.						

Basic Maintenance of Internal Connections

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
Software & Licenses - Firewall	Palo Alto or Equivalent	No	3	0.00	District Wide
Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings.					

Locations

DMARC?	Name	Address
No	Aquatic Learning Center	102 Aquatics Way Boerne, TX 78006
No	Boerne Ag Barn	1307 River Road Boerne, TX 78006
No	Boerne High School	1 Greyhound Ln Boerne, TX 78006
No	Boerne ISD Athletic Dept	210 Live Oak Boerne, TX 78006
No	Boerne ISD Main Office (DEMARC)	235 Johns Road Boerne, TX 78006
No	Boerne ISD Maintenance Dept	137 Industrial Dr Boerne, TX 78006
No	Boerne ISD Warehouse/Transportation	320 South Esser Rd Boerne, TX 78006

DMARC?	Name	Address
No	Boerne Middle School North	240 Johns Rd Boerne , TX 78006
No	Boerne Middle School South	10 Cascade Caverns Road Boerne, TX 78006
No	CHS Academy	201 Charger Blvd Boerne, TX 78006
No	Cibolo Creek Elementary School	300 Herff Ranch Blvd Boerne , TX 78006
No	Curington Elementary School	601 Adler St Boerne, TX 78006
No	Fabra Elementary School	723 Johns Road Boerne, TX 78006
No	Fair Oaks Ranch Elem School	29085 Ralph Fair Rd Fair Oaks Ranch, TX 78015
No	Herff Elementary School	604 Esperanza Blvd Boerne , TX 78006
No	Kendall Elementary School	141 Old San Antonio Road Boerne, TX 78006
No	Mitchell Learning Center	123 Johns Rd Boerne, TX 78006
No	Samuel V. Champion High School	201 Charger Blvd Boerne, TX 78006
No	Van Raub Elementary School	8776 Dietz-Elkhorn Rd Fair Oaks Ranch, TX 78015
No	Viola "Olie" Wilson Elementary	1313 Homestead Ridge Boerne , TX 78006
No	Voss Middle School	45 Voss Parkway Boerne, TX 78006

Additional Information

This RFP has an attachment.

RFP Q&A

There are no questions.

Attachments

Attachments

- Boerne_2027_C1 Vendor attachment.xlsx