

CATEGORY 2 BMIC AND/OR MIBS SERVICE SPECIFICATIONS

Applicant: DE BEQUE SCHOOL DISTRICT 49JT
BEN: 94976
Form 470 #: 270000792
Form 470 Contacts: Staci McGruder - smcgruder@debeque.k12.co.us
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Communications and Questions

All communication with the Applicant regarding this solicitation **must** be emailed only. Questions should be directed to all "Form 470 Contacts" listed above, with the Form 470 Number included in the subject line. Failure to include all "Form 470 Contacts" could result in questions going unanswered. Verbal inquiries are not allowed. Clarifications, when applicable, will be posted as an attachment/addendum to the Form 470. Each Offeror is responsible for downloading the current version of the Form 470 and attachments, including any addenda. Applicant reserves the right to ask vendors clarifying questions during the proposal review process.

Contact initiated by an Offeror concerning this solicitation with any other Applicant representative other than those listed as Form 470 contacts is prohibited. Unauthorized contact may result in the offeror's disqualification from this solicitation.

Product demonstration meetings will not be granted during the competitive bidding period – requests for such will be ignored.

Site Visit

For this solicitation, a site visit is: ☐ Required ☐ Optional ☒ Not Offered

Proposal Instructions

Proposals should be emailed to ALL Form 470 Contacts listed above and include the following:

- Applicant name
- Form 470 number
- SPIN (Service Provider Identification Number)
- Service provider's terms and conditions

Proposals **must** include all costs associated with providing the requested products and/or services to the applicant.

Proposed service fees for each piece of equipment should:

- be categorized as Basic Maintenance of Internal Connections (BMIC) or Managed Internal Broadband Services (MIBS), and
- include E-Rate eligible and ineligible costs.

Proposals **must** be in response to the specific requirements of this solicitation. Offers including a generic listing of services beyond the scope of this solicitation and/or encyclopedic price lists will be disqualified. SPAM and/or robotic responses will not be considered valid responses and will be disqualified from consideration.

Service Request

De Beque School District 49JT is requesting proposals for E-Rate eligible Managed Internal Broadband Service (MIBS) or Basic Maintenance of Internal Connections (BMIC) for existing applicant-owned equipment.

The District is seeking proposals for a fully managed Internet security and firewall service which includes unlimited number of users and devices, service monitoring, and management. Offerors must provide the complete cost for full implementation and management of the service.

The following is a list of the existing equipment for which the district is requesting MIBS/BMIC:

Make	Model	Quantity
Sophos	XG 135 for high availability Firewalls	2

Basic Maintenance On-Site Support

The applicant requests proposals for E-Rate eligible Basic Maintenance of Internal Connections (BMIC) on-site support for applicant-owned hardware.

Vendors should provide the estimated annual number of hours of support that would be required and their hourly rate to provide the following services for the equipment listed above:

- Repair and upkeep of eligible hardware.
- Configuration changes.
- Basic technical support including online and telephone-based technical support.

Managed Services

The applicant requests proposals for E-Rate eligible Managed Internal Broadband Service (MIBS) for existing applicant-owned hardware. The complete list of equipment to be managed by the provider is listed above.

Location Information for On-site Services

Location Name	Street	City	State	Zip
De Beque School District 49JT	663 Stewart Avenue	De Beque	CO	81630

Contract Requirements

Services are anticipated to begin on or about July 1, 2027 (E-Rate Funding Year 2027).

Service providers submitting proposals should include 12-month, 36-month, and 60-month pricing with two (2) one-year optional extensions.

The quoted pricing must not assume the applicant will purchase the full quantities listed in the proposal.

The applicant reserves the right to place orders as needed and is not obligated to order all products or services.

Substitutions for alternative equipment must be agreed upon in writing by both parties before finalization of any changes/deviations from the original agreed-upon equipment list.

Subject to contract restrictions, services may be reevaluated for cost-effectiveness at any time during the life of the agreement including renewal periods.

E-Rate Specific Considerations

Per USAC E-Rate rules, “cost of eligible services” will be the highest valued criterion in the evaluation process; however, other criteria with a lesser value may also be considered.

Service providers proposing a temporary equipment loan for product demonstration and/or evaluation purposes are **required** to clearly state that such loans are of limited duration. Product demos extending beyond thirty (30) days must be explicitly authorized by both parties and provided at a fair market rate.

By submitting a proposal on the requested services herein, the vendor certifies its proposed services and/or products comply with Parts 47 Section 54.9 and 54.10 of the FCC rules which prohibits the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company posing a national security threat to the integrity of communications networks or the communications supply chain. See <https://www.usac.org/about/reports-orders/supply-chain/> for more details.

As required by Section 54.500(f) of Part 47 of the Code of Federal Regulations all offers in response to this solicitation **must** offer the lowest corresponding price (LCP), which is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular E-Rate applicant (school, library, or consortium) for similar services. See <https://www.usac.org/E-Rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/> for more details.

Additional Considerations/Information

A Colorado constitutional amendment prohibits public schools and libraries from entering into multiple-year financial obligations, such as multi-year contracts, without pre-allocation of the funds unless the local voters have previously approved such an obligation. [Colo. Const. Article X, Section 20(4)(b)] However,

funding agreements, including multiyear contracts, that are subject to annual appropriations by a governing board, such as a school board, generally are allowed and are not subject to this constitutional provision since the governing board decides each year to make a particular expenditure.

The language in this solicitation has been standardized: "must," "shall," "mandatory," and "required" indicate mandatory specifications that the Applicant expects in the proposed solution. Proposals failing to meet these will be disqualified. "Should" and "may" indicate desirable specifications. A mandatory requirement may be waived if all respondents fail to meet a mandatory requirement.

Applicant reserves the right to waive any irregularities or informalities in the proposals received.

Applicant reserves the right to award all, part, or none of the services set forth in this procurement. This procurement does not obligate Applicant until a valid agreement and/or valid Purchase Order is executed.

Applicant reserves the right, subject to applicable procurement requirements and E-Rate rules, to make non-material modifications to the awarded contract and to add or remove eligible locations, quantities, equipment, or services when such changes remain within the general scope of the original procurement.

The vendor submission is subject to open records requests and, as such, the records will be released in accordance with those policies. Vendors are encouraged to mark pages as "Proprietary" or "Confidential" as appropriate, but the entire submission may not be marked as such. Identifying information as "Proprietary" or "Confidential" does not guarantee that the information will not be released but will be considered in determining whether the information is required to be released in accordance with the open records policies. Generally, pricing is not exempt from being publicly released.

By submitting a proposal, the Offeror certifies that no relationship exists between the Offeror and Applicant that would interfere with fair and open competition or create a conflict of interest.

Evaluation Criteria

The cost of E-Rate eligible services will carry the greatest weight in the evaluation. Other factors that may be considered include but are not limited to E-Rate ineligible costs, the technical merit or the ability of the staff and/or solution to support the requirements of the solicitation, the Applicant's prior experience with the vendor, and/or completeness of the vendor's proposal response. The Applicant reserves the right to weigh these criteria as it deems appropriate, or not at all, and may consider additional factors not listed above. In the event of a tie, the award will be made to the Offeror with the lowest total cost of E-Rate eligible services over the contract term.