Universal Service Administrative Co.

FCC Form 470 – Funding Year 2027

Form 470 Application Number: 270000728
2027_16021442_Salem Academy Charter School

Billed Entity

Salem Academy Charter School
45 Congress Street Salem, MA 01970 Essex
978-744-2105

Billed Entity Number: 16021442
FCC Registration Number: 0014773907

Contact Information

Tiffany Bullion
erate@erateexchange.com
315-422-7608

Number of Eligible Entities: 1

Application Type

Applicant Type: School
Recipients of Services: Public School

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
e2e Exchange, LLC	16043595	315-422-7608	erate@erateexchange.com

Consultants

Name	Phone Number	Email
Danielle Deinema	315-422-7608	dnl@e2eexchange.com
Tiffany Bullion	315-422-7608	erate@erateexchange.com

RFPS

ID	Name

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Data Transmission and/or Internet Access	Internet Access and Data Transmission Service		50 Mbps	25 Gbps	1	1	Each	No	

Description of Other Functions

ID	Name

Narrative
Entity Location- Salem Academy Charter School 45 Congress Street Salem, MA 01970 BID SUBMISSION REQUIREMENTS Please submit all bids to the designated Technical Contact listed on the FCC Form 470. Include the Applicant/School or Library name AND FCC Form 470 number in the subject line of the bid submission. The Technical Contact listed on this FCC Form 470 is responsible for responding to vendor questions, collecting vendor bids, and coordinating the distribution of bids to the Applicant. All vendor questions, responses, and bid submissions must be communicated in writing via the Technical Contact email address listed on the FCC Form 470. If a Consultant is listed, the Consultant does not evaluate bids, select vendors, or make decisions regarding the services or equipment sought. The Applicant makes all bid evaluations, vendor selections, and procurement decisions. The deadline for bid submission is 28 days after the FCC Form 470 certification date, unless a different deadline is specified in an accompanying RFP or the deadline is extended through an amendment made available to all prospective bidders.

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Internal Connections	Cabling	No Preference		1	10000	Feet	Yes	
Internal Connections	Firewall Service, Components, and Necessary Software and Licenses	SonicWALL or equivalent			1	Each	Yes	
Internal Connections	Switches and Necessary Software and Licenses	Aruba or equivalent			4	Each	Yes	
Basic Maintenance of Internal Connections	Switches	Aruba		1	4	Each		
Internal Connections	Uninterruptable Power Supply/ Battery Backup and Necessary Software and Licenses	American Power Conversion or equivalent			3	Each	Yes	
Basic Maintenance of Internal Connections	Uninterruptable Power Supply/ Battery Backup	American Power Conversion		1	3	Each		

Description of Other Manufacturers

ID	Name

Narrative

Entity Location-
Salem Academy Charter School 45 Congress Street Salem, MA 01970

Seeking pricing solutions for the following: (Cabling) 10,000 Linear ft. or Cat6 cabling. (4) Switches- Aruba 48 port POE model or equivalent. (3) UPS- American Power Conversion models or equivalent.

Seeking Licensing solutions only for the following: (1) SonicWall NSA 3800 Total Secure Advanced Edition or equivalent.

BID SUBMISSION REQUIREMENTS

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Technical Contact

Tiffany Bullion

EMAIL ONLY

315-422-7608 ext.EMAIL

Bidsb@e2eexchange.com

State and Local Procurement Restrictions

STATE AND LOCAL PROCUREMENT RESTRICTIONS / BID REQUIREMENTS

Bids and requests for information should reference this FCC Form 470 number and should be submitted by email to the Technical Contact identified on this form. All bids and resulting contracts must comply with applicable federal, state, and local procurement requirements, in addition to applicable E-Rate Program rules.

Contract Terms

The Applicant may consider month-to-month, single-year, multi-year, and/or contracts containing voluntary extension options and may consider proposals offering varying contract terms.
Any voluntary contract extension options must be specifically identified in the awarded contract and must state the number and duration of the available extensions.
Contracts containing automatic or evergreen renewal provisions will not be considered.
The Applicant may consider contracts containing flexible terms that permit services, quantities, locations, bandwidth, and/or service levels to be added, removed, increased, decreased, or otherwise modified as the Applicant's needs change, subject to applicable E-Rate rules and state and local procurement requirements.

E-Rate Requirements

Service Providers submitting proposals in response to this FCC Form 470 must comply with all applicable FCC and E-Rate Program rules and requirements.
Service Providers must comply with the E-Rate Lowest Corresponding Price (LCP) requirements.
Any promotional pricing, discounts, credits, free products, free services, or other incentives included with a proposal must be clearly identified and must comply with applicable E-Rate rules.
Proposals should clearly identify and separately price any E-Rate ineligible or partially eligible products, services, components, or charges.
Service Providers should include their E-Rate Service Provider Identification Number (SPIN) in their proposal.

Additional Procurement Requirements
Additional state or local procurement requirements applicable to the Applicant may apply and, when applicable, will be identified in an attachment to this FCC Form 470 or associated procurement document.

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CATEGORY ONE BID REQUIREMENTS

Proposals should clearly identify the proposed service, bandwidth/speed, recurring charges, non-recurring charges, installation or construction charges, and any other applicable fees or charges.
Any applicable installation, construction, equipment, maintenance, taxes, fees, or other charges should be separately identified.
If multiple service options, bandwidths, or contract terms are proposed, pricing for each option should be clearly identified.
The Applicant may consider proposals for higher or lower bandwidths and/or alternative service configurations when such options are within the scope of this FCC Form 470 and meet the Applicant's needs.
Any E-Rate ineligible or partially eligible products, services, components, or charges associated with the proposed solution should be clearly identified and separately priced or cost allocated.
The Applicant reserves the right to consider and accept proposals in whole or in part and may award individual products, services, line items, or portions of the requested solution separately, as permitted under E-Rate and applicable procurement requirements

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CATEGORY TWO BID REQUIREMENTS

Proposals should identify the manufacturer, make/model, SKU or part number, quantity, unit price, and extended price for each proposed product or service.
Installation, configuration, licenses, support, maintenance, shipping, taxes, fees, and other charges, when applicable, should be separately itemized.
Where a specific manufacturer, make, model, SKU, or part number is identified on this FCC Form 470 or an associated procurement document, equivalent products will be considered in accordance with E-Rate requirements.
Vendors proposing equivalent products should clearly identify the proposed equivalent manufacturer and model and provide sufficient information for the Applicant to evaluate functional equivalency and compatibility with the Applicant's existing environment.
Any E-Rate ineligible or partially eligible components associated with the proposed solution should be clearly identified and separately priced or cost allocated.
If licenses, subscriptions, support, maintenance, or other associated services are required for the proposed equipment to function as intended, the proposal should identify the applicable term and separately itemize the associated costs.
The Applicant reserves the right to consider and accept proposals in whole or in part and may award individual products, services, line items, or portions of the requested solution separately, as permitted under E-Rate and applicable procurement requirements

Billed Entities

Billed Entity Number	Billed Entity Name
16021442	Salem Academy Charter School

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding $50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this

request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

Tiffany Bullion

e2e Exchange, LLC

2600 E Southlake Blvd., Suite 120-219 Southlake, TX 76092

315-422-7608

Certified Timestamp

11/09/2026 11:21 AM EST