



Wahluke School District

**411 E Saddle Mountain Dr
Mattawa, WA 99349
Phone: 509-932-3905**

Request for Proposal (RFP)

Network Switching Equipment – E-Rate Eligible Category Two Procurement

Cisco Meraki MS150-48FP Switches or Equivalent

Issue Date: 9/14/2026

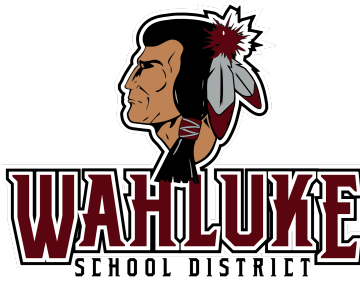
Proposal Due Date: 10/12/2026

1. Introduction

Wahluke School District (“District”) is requesting sealed proposals from qualified vendors for the procurement of enterprise-grade network switching equipment and associated components to support the District’s internal network infrastructure. This procurement is intended to be E-Rate eligible under the Federal Communications Commission (FCC) Schools and Libraries Universal Service Support Mechanism (E-Rate) Category Two program.

The District seeks a reliable, cloud-managed switching solution with Power over Ethernet Plus (PoE+) functionality and high-speed uplink capabilities suitable for current and future network demands.

Vendors are encouraged to submit proposals for the specified equipment or equivalent solutions meeting or exceeding the technical specifications outlined within this RFP.



2. E-Rate Compliance Requirements

This procurement is subject to all applicable FCC, Universal Service Administrative Company (USAC), and E-Rate program rules and regulations.

The successful vendor must:

- **Possess a valid Service Provider Identification Number (SPIN)**
- **Comply with all applicable E-Rate requirements**
- **Provide any documentation required for E-Rate application processing**
- **Cooperate with the District during the E-Rate review and invoicing process**

This project is contingent upon:

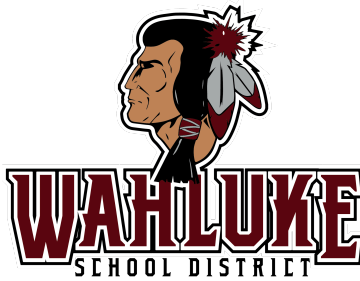
- **Approval of E-Rate funding**
- **Availability of District funds**
- **School board approval, if required**

The District reserves the right to cancel, reduce, or modify the scope of work if funding is unavailable, reduced, or denied.

3. Point of Contact

All communications regarding this RFP shall be directed to:

**Marco Rojas
Wahluke School District
410 N Boundary Ave
Mattawa, WA 99349
Phone: 509-932-3905
Email: mrojas@wahluke.net**



Unauthorized contact with other District personnel regarding this RFP may result in disqualification.

4. Scope of Work

The selected vendor shall provide the following:

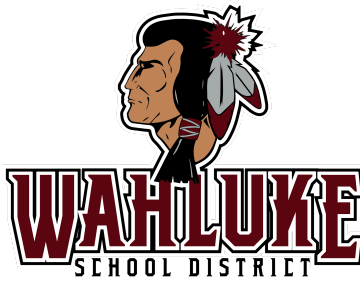
- Six (6) Cisco Meraki MS150-48FP switches or equivalent
- Full PoE+ support across all applicable switch ports
- Five (5) year licensing for all six (6) switches
- Twelve (12) 10Gb SFP/SFP+ modules compatible with the proposed solution
- All required accessories for installation and operation, including but not limited to:
 - Rack mounting hardware
 - Power supplies
 - Power cords
- Delivery to Wahluke School District facilities

Equivalent products proposed must meet or exceed all technical requirements and compatibility standards identified in this RFP.

5. Minimum Technical Requirements

The proposed solution must meet or exceed the following specifications:

- 48-port Gigabit Ethernet switching per unit
- Full PoE+ (IEEE 802.3at) capability
- Cloud-managed switching platform
- Layer 2 switching functionality with Layer 3 capabilities, including static routing or greater
- Minimum 10Gb uplink capability
- Support for SFP/SFP+ uplink modules



- Full compatibility between proposed switches and provided SFP/SFP+ modules
- Rack-mountable form factor
- Manufacturer warranty included
- Enterprise-grade support and firmware maintenance

The District reserves the right to determine equivalency of all proposed equipment.

6. Proposal Requirements

Proposals shall include the following information:

Vendor Information

- Company name and address
- Primary contact information
- Vendor SPIN number
- FCC Registration Number (FRN), if applicable
- Description of vendor qualifications and experience

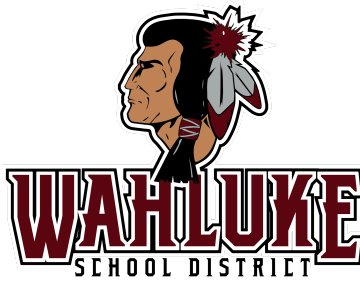
Pricing

Provide a detailed itemized pricing breakdown including:

- Switch hardware (6 units)
- Five-year licensing
- 10Gb SFP/SFP+ modules (12 units)
- Shipping costs
- Taxes and fees, if applicable

Pricing shall clearly identify:

- E-Rate eligible components
- Any ineligible components or services
- Taxes & Shipping Costs



- *Proposals that omit taxes and shipping costs will be disqualified*

Technical Documentation

Vendors shall provide:

- **Manufacturer specifications**
- **Documentation confirming PoE+ capability**
- **Confirmation of compatibility between switches and SFP/SFP+ modules**
- **Warranty details**
- **Support information**

Delivery Timeline

Provide estimated:

- **Product availability**
 - **Shipping timeline**
 - **Estimated delivery date**
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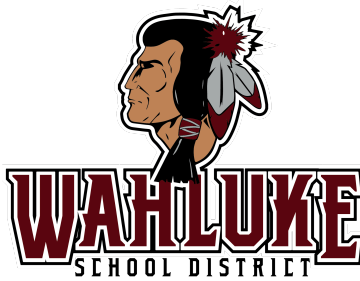
7. Questions and Clarifications

Questions regarding this RFP must be submitted in writing via email to the Point of Contact listed above no later than:

9/22/2026 before 11:59PM

Responses to vendor questions will be shared with all participating vendors to ensure a fair and competitive procurement process.

8. Evaluation Criteria



Proposals will be evaluated using the following criteria:

1. Cost of Eligible Items (40pts)

Competitive and transparent pricing for all required E-Rate eligible components and services.

In accordance with E-Rate program requirements, the cost of eligible products and services will be the most heavily weighted factors in the evaluation process.

2. Prior Experience with Service Provider (30pts)

3. Meets School's Needs (20pts)

Compliance with all technical specifications and operational requirements, including:

- **PoE+ capability**
- **Licensing requirements**
- **10Gb uplink support**
- **Compatibility requirements**

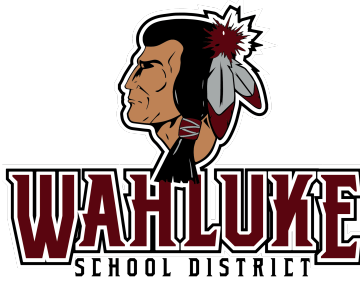
4. Local/Regional Vendor Presence (10pts)

Vendor ability to provide responsive local or regional support and service capabilities.

The District reserves the right to request clarification, additional information, demonstrations, or best-and-final pricing from any vendor.

Final award determination will be based on the proposal determined to provide the best overall price for the District.

9. Terms and Conditions



- The District reserves the right to reject any or all proposals
- The District reserves the right to waive minor irregularities in proposals received
- The District may accept or reject any part of any proposal
- The District may request additional information or clarification from vendors
- Submission of a proposal indicates acceptance of all terms and conditions contained within this RFP
- Vendors are responsible for all costs associated with preparation and submission of proposals
- All submitted materials become property of the District upon submission

The District reserves the right to negotiate with the selected vendor prior to contract award.

10. Submission Instructions

Proposals must be received no later than:

Monday October 12th, 2026

Proposals may be submitted via:

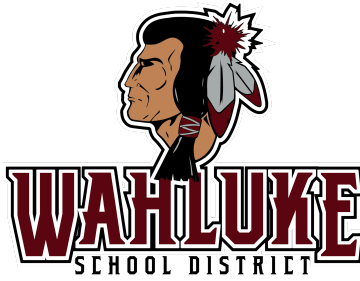
Email Submission

mrojas@wahluke.net

OR

Physical Delivery

**Wahluke School District
411 E Saddle Mountain Dr
Mattawa, WA 99349**



Late submissions may be rejected at the District's discretion.

11. Reservation of Rights

Wahluke School District reserves the right to:

- **Amend or cancel this RFP at any time**
- **Extend proposal deadlines**
- **Reject any or all submissions**
- **Request revised proposals**
- **Negotiate contract terms**
- **Award all, part, or none of the proposed services**

Nothing in this RFP obligates the District to award a contract or pay any costs incurred in preparation of a proposal.

End of RFP