

# RFP 270000571 - Amherst ISD

**RFP Number:**  
270000571

**Posted Date:**  
10/2/2026 10:00:00 AM CST

**Close Date:**  
11/9/2026 10:00:00 AM CST

**Q&A Close Date:**  
10/9/2026 10:00:00 AM CST

## Bid Criteria

**Purchasing decisions will be based on the following criteria:**

| Criteria                              | Points |
|---------------------------------------|--------|
| Price of Eligible service/product     | 30     |
| Reputation of vendor                  | 20     |
| Quality of vendor's services/products | 10     |
| Meets applicant's needs               | 10     |
| Past relationship with vendor         | 10     |
| Long-term cost to applicant           | 10     |
| Discounted bills                      | 10     |

## RFP Requirements

**Addendum #1: (10/9/2026)** The Q&A for this RFP has closed and the final Q&A transcript has been uploaded into EPC as of 10/9/2026.

*All proposals need to be submitted through this system to be accepted.* No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency [Financial Accountability](#) Guidelines found in Module 5: Purchasing.

### Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.

- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

## Requested Services and/or Equipment

### Internal Connections

| Function                                                                                                                                                                                                                                                                          | Mfg or Equivalent    | Model           | Quantity | Unit | Install & Config | Campus         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------|----------|------|------------------|----------------|
| Switches, Components, and Software & Licenses                                                                                                                                                                                                                                     | Cisco or Equivalent  | C9200L-48P-4G-A | 9        | Each | Yes              | Amherst School |
| Approximately 9 or more Cisco C9200L-48P-4G-A switches (or equivalent) and all relevant components, including installation, configuration, software, and licenses for the following locations: 9 more or less for Amherst School. The district is interested in a 3-year license. |                      |                 |          |      |                  |                |
| Switches, Components, and Software & Licenses                                                                                                                                                                                                                                     | Meraki or Equivalent | MS210           | 9        | Each | Yes              | Amherst School |
| Approximately 9 or more Meraki MS120 switches (or equivalent), plus all relevant components, including installation, configuration, software, and licenses, for the following locations: 9 or more for Amherst School. The district is interested in a 3-year license.            |                      |                 |          |      |                  |                |

### Basic Maintenance of Internal Connections

| Function                                                                                                                                                                        | Manufacturer         | Install & Config | Quantity | Support Hours | Campus         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|------------------|----------|---------------|----------------|
| Software & Licenses - Switches                                                                                                                                                  | Cisco or Equivalent  | No               | 9        | 0.00          | Amherst School |
| The district is interested in a 3-year software and license agreement supporting all relevant components needed to distribute high-speed broadband throughout school buildings. |                      |                  |          |               |                |
| Software & Licenses - Switches                                                                                                                                                  | Meraki or Equivalent | No               | 9        | 0.00          | Amherst School |

| Function                                                                                                                                                                        | Manufacturer | Install & Config | Quantity | Support Hours | Campus |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------------|----------|---------------|--------|
| The district is interested in a 3-year software and license agreement supporting all relevant components needed to distribute high-speed broadband throughout school buildings. |              |                  |          |               |        |

## Locations

| DMARC? | Name           | Address                                             |
|--------|----------------|-----------------------------------------------------|
| Yes    | Amherst School | 100 North Main St., PO BOX 248<br>Amherst, TX 79312 |

## Additional Information

## RFP Q&A

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>1. Do you need 18 switches in total or you'll decide between Cisco and Meraki? 2. You wrote in 2nd line MS210 then MS120, however both are End of Sale. Replacement is MS130 or MS150 please confirm which one. 3. If you do not know please tell us the number of ports, 1GB or 10GB uplinks, do you need stacking feature, do you need POE 4. For both lines Cisco and Meraki do you need stack cables and SFP optics and if yes, which one.</p> <p>asked on 10/5/2026 2:15:42 AM by VeeMost Technologies</p> | <p>1. Nine total switches, and we will choose what is best for the district. 2. Please provide the requested model or an equivalent if it is no longer available. 3. Stackable, with PoE or equivalent, and including SFP optics.</p> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

1. Will equivalent switches from manufacturers other than Cisco and Meraki be considered and scored equally if they are stackable, PoE, and include SFP optics, or does the district prefer to stay with Cisco or Meraki? Is cloud management required? 2. Must the bidder be a manufacturer authorized reseller of the proposed switches, or may the bidder source them through an authorized distributor? 3. What make and model are the existing switches, how many closets (MDF and IDFs) are there, and how many switches are in each? 4. Are the uplinks between closets fiber or copper, 1G or 10G, and multimode or single mode? About how many SFP optics are needed? 5. About how many PoE devices do these switches power (access points, phones, cameras), and is PoE+ (30W) sufficient? 6. Should the vendor remove and dispose of the old switches, and do the existing racks, power and UPS have capacity for the new ones? 7. Should the 3 year license be priced once within the Internal Connections line, or also separately on the Basic Maintenance line? 8. Will there be a site walk, or can the district share closet photos or a network diagram? Is installation expected in summer 2027 during normal business hours? 9. Does the district plan to use SPI (discounted bills) or BEAR invoicing?

asked on 10/8/2026 8:54:01 AM by DKInfraEdge LLC

lease submit your bid based on the specifications options outlined in the RFP. All equivalent options will be evaluated. Additional specific details will be coordinated with the selected vendor upon award. Bid to the best of your ability with the information provided by the district.

Hardware Questions As specified in your Form 470 RFP, you require Cisco Meraki MS120 series switches. However, the MS120 series has reached End of Sale (EOS). The recommended replacement options are MS130-48 and MS130-48P. Could you please confirm which model best suits your IT environment, or let us know if you would prefer another model? Your confirmation will help us prepare the most suitable proposal for your requirements.

asked on 10/8/2026 6:56:54 PM by Questivity INC.

lease submit your bid based on the specifications options outlined in the RFP. All equivalent options will be evaluated. Additional specific details will be coordinated with the selected vendor upon award. Bid to the best of your ability with the information provided by the district.

Installation Question Current environment 1. Who is currently managing the school's network (an internal IT person, an MSP, or another vendor)? Could you share their contact information so I can coordinate with them? 2. What are the model numbers of the current Meraki firewall, switches, and access points being replaced? 3. Is there an existing network diagram, IP scheme, or switch port map you can share? Meraki dashboard and licensing 4. Will I be given full admin access to the school's Meraki dashboard? 5. Will the new devices be added to the existing dashboard network, or to a new network? 6. Have licenses for the new devices already been purchased and applied? Scope 7. Is this a like-for-like replacement of the current configuration, or are any changes needed (new VLANs, new Wi-Fi networks, firewall rule changes)? 8. Could you confirm the exact switch quantities by model (MS130-48P, MS130-24P, and MS130-8P), and which existing switch each new one is replacing? 9. If newer firmware is required for the new devices, is it okay to upgrade the network, and is there a preferred time window? Logistics 10. Does the installation and cutover need to happen after school hours or on a weekend? How much downtime is acceptable? 11. Are the cable drops for the 4 access points already in place? Are rack space, patch cables, and mounting hardware provided? 12. Will someone from the school be onsite to provide access to network closets and help test? 13. What should be done with the old equipment once it's removed (left onsite, returned, or removed from the Meraki dashboard)? Handoff 14. What documentation is expected at completion (for example, an updated port map or configuration summary)? 15. Is any post-installation support expected, such as fixes during the first 30 days? • On-site point of contact during installation • Preferred installation window (business hours, after hours, or weekend) • Exact installation location (rack, wall, shelf, etc.) • Availability of rack space or mounting hardware • Availability and proximity of power outlets • Power details (110V/220V, redundant power, UPS, PoE budget) • Availability of adequate ventilation or cooling • Environmental considerations (dust, temperature, humidity, etc.) • Grounding and cable management conditions • Devices that will connect to the switch (APs, servers, cameras, other switches, etc.) • Whether this is a rip-and-replace or a new deployment • For new deployments: Are all drop points already installed in the IDF/MDF racks?

asked on 10/8/2026 6:57:39 PM by Questivity INC.

lease submit your bid based on the specifications options outlined in the RFP. Additional specific details will be coordinated with the selected vendor upon award. Bid to the best of your ability with the information provided by the district.

## Attachments

There are no attachments.