Greene County Public Schools
BEN 126484
Category 1 Dark Fiber Maintenance Specification

Form 470 # 270000520

Vendors shall submit all bids to bids@erateconsulting.com by 11:59pm (EST) on December 21, 2026

Requirements/Preferences:

(1) You **must** submit your proposal in electronic format to bids@erateconsulting.com. Adherence to this requirement is your responsibility and cannot be imputed to the Applicant. Do NOT send proposals to any other contacts.

(2) You **must** include your standard contract terms and conditions with your submission. Failure to do so will result in your bid being incomplete for bid evaluation purposes.

(3) In your email submission, the subject line **must** specifically reference the Applicant and the applicable Form 470#.

(4) At the time of your bid submission, you **must** have a valid Service Provider Identification Number (SPIN). Lacking a valid SPIN at the time of submission will result in your bid being deemed incomplete for bid evaluation purposes.

(5) Spam, robotic bids, and generic proposals crafted using artificial intelligence shall be deemed non-responsive and disqualified.

(6) Your proposed monthly recurring cost(s) (MRCs) **must** include all taxes, fees, and additional eligible charges (if any). Your proposed MRC shall be deemed final for bid evaluation purposes. Once the bid submission deadline has passed, service providers may not amend their proposed MRC(s). Failure to incorporate any taxes, fees, or other additional eligible charges in your proposed MRC shall preclude any subsequent modifications to the MRC(s) without the district's prior written consent to said modification. **By submitting a proposal in response to this Form 470, you agree to be bound by this requirement.**

(7) Proposals should include all one-time, non-recurring charges. Failure to include such charges in your submission will be deemed a waiver of the right to collect any such costs prior to or during the implementation process.

(8) The Applicant requests pricing with a three-year term of service, with two possible one-year extension options, but will evaluate any other proposed term(s) that meet its requirements.

(9) By submitting a bid in response to this Form 470, you are certifying that your Company is in compliance with FCC Order FCC 19-121, which bars the use of USF subsidies to fund equipment, components, and services from "covered" companies deemed to be a national security risk.

(10) Providers must allow the Applicant to use the Service Provider Invoicing (SPI) method or the Billed Entity Applicant Reimbursement (BEAR) invoicing method.

(11) If the incumbent vendor does not respond to this Form 470, then the Applicant reserves the right to use the incumbent vendor's current pricing in its evaluation.

(12) The Applicant reserves the right to consider in its evaluation any eligible services that are available by way of State Contract and/or State-approved cooperatives.

(13) Please have an authorized company representative print, sign and date this document and submit it along with your bid to indicate that you have read, considered, and understand each of these requirements. **Failure to submit this document with an authorized representative's signature will result in your bid being deemed incomplete for bid evaluation purposes.**

_____
Vendor Representative Name

_____
Vendor Representative Signature

_____
Date

Equipment/Services Requested:

Fiber Maintenance

Greene County School District is requesting qualified Vendors to submit pricing for the support and maintenance of the District's Self-Provisioned fiber network.

Introduction

The Greene County School District has installed fiber that connects the District's Main Site to the Tech Center and Ruckersville Elementary School. As such, the district is issuing this request for services to locate and maintain that fiber, which is approximately 12.2 miles of fiber plant. The district is seeking proposals for marking buried fiber cable in response to "Miss Utility" and fiber repair requests.

Vendor Requirements

Responders must be approved by the Schools and Libraries Division of the USAC (E-rate).

Responders must have Certified Personnel able to provide support for the different types of network equipment they will be supporting.

Responders will be required to submit at least two references from K-12 customers that can provide a description of their experience with the Vendor in the areas of service and support.

Right to Reject Any and All Quotes

The district reserves the right to reject any or all proposals and to waive any informality or regularity. The Service Providers' submission of a proposal is recognition of this right. In addition, the district reserves the right to fund, proceed with project or purchase, or not to fund regardless of E-Rate approval.

The district reserves the right to choose one or more Vendors to provide the services listed in the RFP. The district further reserves the right to accept Vendor proposals in whole or in part, therefore having the flexibility to select equipment and services that best meet the needs of the district. Vendors may respond to all or part of the RFP. Responses should separate out each part.

Locate and Maintenance Services Requested

Please respond with an hourly or monthly rate for marking buried cables on demand in response to Miss Utility requests. An initial estimate of 50 hours of marking service will be required during the year.

Please respond with a per-incident rate for splicing 48 strands of fiber cable, fusion

splicing with no more than .05 db loss at each splice. We initially estimate 2 incidents per year.

In responding to this RFP request, vendors are asked to meet the following requirements:

1. All needed coordination, supervision, labor, materials, and equipment consistent and compliant with all codes, ordinances, and accepted professional standards.

2. Regular and ongoing maintenance coverage should be completed during regular business hours.

3. Emergency maintenance coverage is required to be 24 hours a day, 7 days a week, with a 4-hour response time.

4. Both routine and emergency maintenance services must include all materials, labor, and equipment.

5. Locates are required to be compliant with industry standards and expectations.

Fiber Network Description

Starting point
40 Celt Road
Stanardsville, VA 22973

First location
Tech Center
10415 Spotswood Trail
Stanardsville, VA 22973

Second Location
Ruckersville Elementary
School 106 Progress Place
Ruckersville VA 22968

Qty	Site	Est. Miles
1	Tech Center to Division Site at 40 Celt Road	2.1
1	Ruckersville Site to Division Site at 40 Celt Road	5.5

The current path to the Tech Center and Ruckersville Elementary follows Route 33.

The district also requests locate and maintenance service for the lines connecting the Schools near 40 Celt Rd. on the main campus covered. Refer to the map on the last page of this document.

Nathaniel Greene Primary School - 64 Monroe Drive Stanardsville, VA
Nathaniel Greene Elementary School - 8094 SPOTTSWOODS TRAIL STANARDSVILLE, VA
William Monroe High School - 254 MONROE DRIVE STANARDSVILLE, VA
William Monroe Middle School - 148 Monroe Drive Standardsville, VA


Nathanael Greene
Primary School
William Monroe
Middle School
Stanardsville
Volunteer Fire