

**BOARD OF EDUCATION**

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Susan Wittrup

SUPERINTENDENT

Mao Misty Her

September 14, 2026

ADDENDUM No. 1
Network Equipment for Internal Connections
RFP No. 27-08

NOTICE TO ALL BIDDERS

This Addendum is attached to and made a part of the above-entitled specifications for Fresno Unified School District with a scheduled RFP due date on ~~October 2, 2026~~ **October 13, 2026** prior to 2:00 P.M. All changes and/or clarifications will appear in **bold** type and deletions will be struck out in revised sentences.

Incorporate the following into your RFP response.

I. REFERENCE: NOTICE OF INVITATION

Change: RFP due date

Proposals will be received prior to 2:00 P.M. on ~~October 2, 2026~~ **October 13, 2026** on Procureware, the DISTRICT's online purchasing portal <https://fresnousedpurchasing.procureware.com/home>. Proposals received later than the designated time and date will not be accepted. Facsimile (FAX) or e-mailed copies of submittals will not be accepted.

II. REFERENCE: RFP INSTRUCTIONS, ITEM 6. TENTATIVE TIMELINE

Change: Proposal due date; Evaluation of Proposals; Anticipated Board Award Date

<u>RFP Schedule of Events</u>	<u>Dates</u>
RFP release date/Form 470 Filing	9/2/2026
MANDATORY Pre-Proposal conference	9/16/2026 at 10:00 AM
Deadline to receive final questions	9/18/2026 at 5:00 PM
Last Day for Addendum	9/25/2026
Proposal due date	10/2/2026 10/13/2026 , prior to 2:00 pm
Evaluation of Proposals	10/5/2026 10/9/2026 10/15/26 – 10/22/26
Anticipated Board Award Date	November 18, 2026 12/9/26

III. REFERENCE: QUESTIONS, RESPONSES, AND CLARIFICATIONS

Clarification: See attached Addendum 1 Clarifications

See attached "Addendum 1 Clarifications"



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IV. REFERENCE: ATTACHMENT A BILL OF MATERIALS ADDENDUM 1

Replace: Attachment A_Bill of Materials

Replace Attachment A_Bill of Materials with Attachment A_Bill of Materials_Addendum 1

Entire addendum may be downloaded from <https://fresnousedpurchasing.procurement.com/home>

Acknowledge receipt and understanding of this addendum in designated area of the online Response Form.

Addendum No. 1 Clarifications

Network Equipment for Internal Connections

RFP 27-08

Question	Response
1. The issued Attachment A pricing workbook uses eligible-cost formulas for Groups B, C, and D that reference cell G18 (151) rather than the apparent group quantities of 87, 9, and 110. Should proposers leave the issued formulas unchanged, or will the District issue corrected formulas/workbook? 2. In Group B, C9350-PWR-NONE has a quantity of 2 per package while its description states “No Secondary Power Supply Selected.” Please confirm whether quantity 2 is intended and how this line should be priced/configured. 3. The same part number LIC-CS-AC1-L-A is described as “Large” in Group A and “Medium” in Group B. Please confirm the intended SKU/tier for each group. 4. Attachment A includes a separate freight line, while the RFP states that separate freight charges will not be paid and freight must be included in unit pricing. Should the workbook freight line remain blank with all freight, pallet, packaging, and handling costs included in item unit prices?	1. Answer: Bidders shall use the Pricing Worksheet as provided and shall not modify any formulas or other workbook content. Proposers are required to enter unit pricing only, in accordance with the worksheet instructions. No revision to the workbook is required. 2. Answer: This indicates the configuration is using: •1 installed 1600W power supply •2 unused power supply bays (that is why its quantity of 2) 3. Answer: LIC-CS-AC1-L-A is not a duplicate item. The license is specific to the switch model included in each group. Group A includes a 48-port switch and requires the Cisco Switching Advantage Tier 1, Large license. Group B includes a 24-port switch and requires the Cisco Switching Advantage Tier 1, Medium license. Although the license part number family is similar, the license tier corresponds to the switch capacity and configuration for each group. 4. Answer: Bidders may include freight, shipping, palletization, packaging, and handling costs on the Freight Charge/Handling line provided in Attachment A. The District will evaluate pricing based on the completed pricing worksheet, including any amounts entered on the Freight Charge/Handling line.
Supplement to Carroway’s existing 9/7/2026 9:26 PM clarification record for RFP 27-08 / FCC Form 470 270000507. The earlier formula, C9350-PWR-NONE, LIC-CS-AC1-L-A description, and freight questions are not repeated. Please also clarify: 5. References: Must all three similar-scope-and-size references be contracts performed by the bidding legal entity within the last five years, or may comparable work performed by its principals, subcontractors/teaming partners, distributor, or OEM count? Must each reference match both switching and VoIP scope and approximate order size? 6. Tariffs/trade conditions: The Special Note makes prices binding regardless of future trade conditions, and the E-Rate terms address tariff/change-order contingencies. Please confirm all known tariff costs must be included in firm unit prices, no separate speculative tariff/contingency line will be paid, and identify how an unforeseeable government-imposed tariff change would be treated. 7. Missing RFP Content Requirements: The RFP Submittal section requires compliance with both RFP Instructions and RFP Content Requirements, but no separately titled RFP Content Requirements section appears in the issued package/table of contents. Please provide the missing section or confirm no separate section is required. 8. Installation scope: Please confirm whether this is equipment-only	Answer: The C9350-PWR-NONE line item indicates that no secondary power supply is included. The description specifies that the optional second power supply was not selected as part of Group B; therefore, this is not a duplicate item. LIC-CS-AC1-L-A is not a duplicate item. The license is specific to the switch model included in each group. Group A includes a 48-port switch and requires the Cisco Switching Advantage Tier 1, Large license. Group B includes a 24-port switch and requires the Cisco Switching Advantage Tier 1, Medium license. Although the license part number family is similar, the license tier corresponds to the switch capacity and configuration for each group. 5. Answer: All three references must be for contracts performed by the bidding legal entity within the last five (5) years. References from principals, subcontractors, teaming partners, distributors, or OEMs will not be accepted in lieu of the bidder's own experience. References should demonstrate projects of similar scope and size, including switching and VoIP environments comparable to the requirements of this solicitation. 6. Answer: Bidders must include all tariff-related costs in their firm unit prices. Separate contingency, escalation, surcharge, or tariff line items will not be accepted. Pricing submitted in response to this solicitation shall be firm, and the District will not pay additional costs above the awarded unit prices. 7. Answer: The RFP Content Requirements is the entire RFP, it's not a separate document. 8. Answer: This is equipment-only procurement. No installation, design, configuration, or other professional services are requested or required. Vendors

**Addendum No. 1 Clarifications
Network Equipment for Internal Connections
RFP 27-08**

Question	Response
Hello All, Appreciate you support for attached BOM that's requested by you as I've some concerns as clarified below. Switch C9350-48HX ===== 1.NETWORK-PNP-LIC quantity is 2 however in CCW it can't be more than 1 as it's maximum per switch 2.This license can't be ordered separately so we will bid for 1 not 2 Switch C9350-24HX ===== 1.You requested "PWR-C2-1600WAC-IUP" but no item is existing with this name and as per description "PWR-C2-1600WAC-I" is requested instead. 2.You requested "LIC-CS-AC1-L-A" but as per description and what's compatible with this switch is "LIC-CS-AC1-M-A" for medium switches	See Attachment A_Bill of Materials_Addendum 1.

RFP 27-08, Network Equipment for Internal Connections

**Attachment "A" Addendum 1
Bill of Materials/Pricing Worksheet**

Instructions for Pricing Worksheet submittal:

For each group listed, enter the unit cost for each part number requiring a cost.

If any item is included in the purchase of another part, make the notation "Included" in the Quantity Total column and leave the unit cost blank.

Enter 8.35% sales tax for amounts that are taxable only. Add any freight charge and handling fees at the bottom section where requested (if applicable).

***Please do not make any other changes to this spreadsheet including any formulas.

Group A - D are Category 2 E-rate eligible

Group E - F are not E-rate eligible

Group #	Description of Product	Quantity
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		Quantity Total			
A	Item Name	Description	Qty	151	Unit Eligible Cost
	C9350-48HX	or equivalent Cisco C9350 48-port 10G-mGig with 90W UPOE+	1		
	PWR-C2-1600WAC-I	1600W AC 80+ Titanium Port-Inlet Config 2Power Supply	1		
	PWR-C2-1600WAC-I/2	1600W AC 80+ Titanium Port-Inlet Config 2Power Supply	1		
	CAB-TA-NA	North America AC Type A Power Cable	2		
	C9350-NM-8Y	Cisco C9350 8 x 25G/10G/1G or 4x 50G SFP56 network module	1		
	STACK-T1A-50CM	50CM Type 1 Stacking Cable	1		
	C9350-SPWR-NONE	No Stack Power Cable Selected	1		
	SC9350UK9-1718	Cisco C9350 IOS XE 17.18 K9 Universal Software Image	1		
	C9350-SSD-NONE	No SSD Card Selected	1		
	C9350-RFID-NONE	No RFID Selected	1		
	C9350-PWR-BLANK	Cisco C9350 power supply blank cover	1		
	C9350-FAN-I	Cisco C9350 Port Inlet Fan Module	3		
	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	1		
	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	1		
	CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	1		
	C9350-OS-ADV	Cisco C9350 OS Advantage	1		
	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	1		
	CISCO-NETWORK-SUB	Cisco Networking Subscription	1		
	LIC-SPACES-ADV-S	Cisco Spaces Advantage for Cisco Switching Advantage License	1		
	SVS-I05PT-CN	Cisco Network Product Support	1		
	LIC-CS-AC1-L-A	Cisco Switching Advantage Tier 1, Large	1		
A		Total Package A	151		

		Quantity Total			
B	Item Name	Description	Qty	87	Unit Eligible Cost
	C9350-24HX	or equivalent Cisco C9350 24-port mGig 90W UPOE+	1		
	PWR-C2-1600WAC-I	1600W AC 80+ Titanium Port-Inlet Power Supply, upgrade	1		
	C9350-PWR-NONE	No Secondary Power Supply Selected	2		
	CAB-TA-NA	North America AC Type A Power Cable	1		
	C9350-NM-8Y	Cisco C9350 8 x 25G/10G/1G or 4x 50G SFP56 network module	1		
	STACK-T1A-50CM	50CM Type 1 Stacking Cable	1		
	SC9350UK9-261	Cisco C9350 IOS XE 26.1 K9 Universal Software Image	1		
	C9350-RFID-NONE	No RFID Selected	1		
	C9350-PWR-BLANK	Cisco C9350 power supply blank cover	2		
	C9350-FAN-I	Cisco C9350 Port Inlet Fan Module	3		
	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP9200 and 93xx	1		
	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACKINSTALLATION, QTY 4	1		
	CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200and 9300	1		
	C9350-OS-ADV	Cisco C9350 OS Advantage	1		
	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	1		
	C9350-SPWR-NONE	No Stack Power Cable Selected	1		
	C9350-SSD-NONE	No SSD Card Selected	1		
	CISCO-NETWORK-SUB	Cisco Networking Subscription	1		
	LIC-SPACES-ADV-S	Cisco Spaces Advantage for Cisco Switching Advantage License	1		
	SVS-I05PT-CN	Cisco Network Product Support	1		
	LIC-CS-AC1-M-A	Cisco Switching Advantage Tier 1, Medium	1		
B		Total Package B	87		

					Quantity Total				
C	Item Name	Description		Qty	9	Unit Eligible Cost	Total Extended Eligible Cost	Unit Ineligible Cost	Total Extended Ineligible Cost
	STACK-T1A-3M=		3M Type 1 Stacking Cable	1					
C			Total Package C	9			\$0.00		\$0.00

					Quantity Total				
D	Item Name	Description		Qty	110	Unit Eligible Cost	Total Extended Eligible Cost	Unit Ineligible Cost	Total Extended Ineligible Cost
	C9200CX-8UXG-2X-A	or equivalent	Catalyst 9000 Compact Switch 8 port UPoE with 4xmGig,240W,A	1			\$0.00		\$0.00
	C9200CX-DNA-A-8		C9200CX Cisco DNA Advantage, 8-Port Term Licenses	1			\$0.00		\$0.00
	C9200CX-DNAA8-5Y		C9200CX Cisco DNA Advantage, 5Y Term License, 8P	1			\$0.00		\$0.00
	C9200CX-NW-A-8		C9200CX Network Advantage, 8-port license	1			\$0.00		\$0.00
	CAB-TA-NA		North America AC Type A Power Cable	1			\$0.00		\$0.00
	SCAT9200CXUK9-1718		Cisco Catalyst 9200CX XE UNIVERSAL	1			\$0.00		\$0.00
	NETWORK-PNP-LIC		Network Plug-n-Play Connect for zero-touch device deployment	1			\$0.00		\$0.00
D			Total Package D	110					

					Quantity Total				
E	Item Name	Description		Qty	200	Unit Eligible Cost	Total Extended Eligible Cost	Unit Ineligible Cost	Total Extended Ineligible Cost
	DP9841-k9=		Cisco Desk Phone 9841, Carbon Black	1			\$0.00		\$0.00
E			Total Package E	200					

					Quantity Total				
F	Item Name	Description		Qty	100	Unit Eligible Cost	Total Extended Eligible Cost	Unit Ineligible Cost	Total Extended Ineligible Cost
	DP-9851-K9=		Cisco Desk Phone 9851, Carbon Black	1			\$0.00		\$0.00
F			Total Package F	100					

Total Eligible Cost	Total Ineligible Cost
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Total of Equipment	\$0.00	\$0.00
Sales tax (8.35%)	\$0.00	\$0.00
Freight Charge/Handling	\$0.00	\$0.00
Total of Equipment	\$0.00	\$0.00

Signature: _____ Title: _____

Printed Name: _____

Phone Number: _____ Email: _____

Service Provider Name: _____