

CATEGORY 2 MIBS SERVICE SPECIFICATIONS

Applicant: Avon Local School District
BEN: 129402
Form 470 #: 270000170
Form 470 Contacts:
Sadie Fox at foxs@avoneagles.org
Bill Fishleigh at fishleighb@avoneagles.org
Ivan Rushfield at irushfield@e-ratecentral.com
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Procurement Timeline

Task	Due By
Deadline to Submit Questions	September 25, 2026, 3 PM EST
Posting of Questions/Clarifications	September 29, 2026
Proposal Submission Deadline	October 28, 2026, 3 PM EST

Communications and Questions

All communication with the Applicant regarding this solicitation **must** be emailed and received by the “Deadline to Submit Questions” noted in the “Procurement Timeline.” Questions should be directed to all “Form 470 Contacts” listed above, with the Form 470 Number included in the subject line. Failure to include all “Form 470 Contacts” could result in questions going unanswered. Verbal inquiries are not allowed. Clarifications, when applicable, will be posted as an attachment/addendum to the Form 470. Each Offeror is responsible for downloading the current version of the Form 470 and attachments, including any addenda. Applicant reserves the right to ask vendors clarifying questions during the proposal review process.

Contact initiated by an Offeror concerning this solicitation with any other Applicant representative other than those listed as Form 470 contacts is prohibited. Unauthorized contact may result in the offeror's disqualification from this solicitation.

Product demonstration meetings will not be granted during the competitive bidding period – requests for such will be ignored.

Site Visit

For this solicitation, a site visit is: ☐ Required ☐ Optional ☒ Not Offered

Proposal Instructions

Proposals **must** be submitted by the Proposal Submission Deadline in the Procurement Timeline.

Proposals should be emailed to ALL Form 470 Contacts listed above and include the following:

- Applicant name
- Form 470 number
- SPIN (Service Provider Identification Number)
- Service provider's terms and conditions
- Completed Pricing Attachment

Proposals **must** include all costs associated with providing the requested products and/or services to the applicant.

Proposal pricing should be included in the provided Avon FY27 C2 MIBS Pricing Attachment and be submitted in xls or xlsx format. Any E-Rate ineligible costs should be clearly identified.

Proposed service fees for each piece of equipment should:

- be categorized as Basic Maintenance of Internal Connections (BMIC) or Managed Internal Broadband Services (MIBS), and
- include E-Rate eligible and ineligible costs.

Proposals **must** be in response to the specific requirements of this solicitation. Offers including a generic listing of services beyond the scope of this solicitation and/or encyclopedic price lists will be disqualified. SPAM and/or robotic responses will not be considered valid responses and will be disqualified from consideration.

Service Request

Managed Services

The applicant requests proposals for E-Rate eligible Managed Internal Broadband Service (MIBS) for existing applicant-owned hardware. The complete list of equipment to be managed by the provider is available in the Avon FY27 C2 MIBS Pricing Attachment.

Location Information for On-site Services

Location Name	Street	City	State	Zip
Heritage Elementary School	35575 Detroit Road	Avon	OH	44011
Avon Early Learning Center	3075 Stoney Ridge Road	Avon	OH	44011
Avon East Elementary School	3100 Nagle Rd	Avon	OH	44011
Avon Middle School	3445 Long Road	Avon	OH	44011
Avon High School	37545 Detroit Road	Avon	OH	44011
Avon Board of Education *	35600 Bently Drive	Avon	OH	44011
Avon Bus Garage *	35601 Detroit Road	Avon	OH	44011

*While some locations are ineligible, only eligible locations will be requested for support on the Form 471.

Contract Requirements

For Managed Services, the applicant prefers a 36 month agreement with two (2) optional annual renewals.

The quoted pricing must not assume the applicant will purchase the full quantities listed in the proposal.

The applicant reserves the right to place orders as needed and is not obligated to order all products or services.

Substitutions for alternative equipment must be agreed upon in writing by both parties before finalization of any changes/deviations from the original agreed-upon equipment list.

Subject to contract restrictions, services may be reevaluated for cost-effectiveness at any time during the life of the agreement including renewal periods.

E-Rate Specific Considerations

FCC rules require vendors to offer discounted SPI billing. The applicant **prefers** SPI discount method for these services.

Because USAC may classify certain services Basic Maintenance of Internal Connections, the Basic Maintenance of Internal Connections option was selected on Form 470 to ensure accurate classification and compliance. The Applicant is not requesting time-and-materials basic maintenance services. These checkboxes were selected solely to ensure compliance in the unlikely event that USAC determines that any element of the proposed solution constitutes services that should be treated or supported similarly under Category 2 eligibility rules.

Per USAC E-Rate rules, “cost of eligible services” will be the highest valued criterion in the evaluation process; however, other criteria with a lesser value may also be considered.

Service providers proposing a temporary equipment loan for product demonstration and/or evaluation purposes are **required** to clearly state that such loans are of limited duration. Product demos extending beyond thirty (30) days must be explicitly authorized by both parties and provided at a fair market rate.

By submitting a proposal on the requested services herein, the vendor certifies its proposed services and/or products comply with Parts 47 Section 54.9 and 54.10 of the FCC rules which prohibits the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company posing a national security threat to the integrity of communications networks or the communications supply chain.

See <https://www.usac.org/about/reports-orders/supply-chain/> for more details.

As required by Section 54.500(f) of Part 47 of the Code of Federal Regulations all offers in response to this solicitation **must** offer the lowest corresponding price (LCP), which is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular E-Rate applicant (school, library, or consortium) for similar services. See <https://www.usac.org/E-Rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/> for more details.

Additional Considerations/Information

Applicant is subject to state and local policy restrictions for Avon, Ohio.

The language in this solicitation has been standardized: "must," "shall," "mandatory," and "required" indicate mandatory specifications that the Applicant expects in the proposed solution. Proposals failing to meet these will be disqualified. "Should" and "may" indicate desirable specifications. A mandatory requirement may be waived if all respondents fail to meet a mandatory requirement.

Applicant reserves the right to waive any irregularities or informalities in the proposals received.

Applicant reserves the right to award all, part, or none of the services set forth in this procurement. This procurement does not obligate Applicant until a valid agreement and/or valid Purchase Order is executed.

Applicant reserves the right, subject to applicable procurement requirements and E-Rate rules, to make non-material modifications to the awarded contract and to add or remove eligible locations, quantities, equipment, or services when such changes remain within the general scope of the original procurement. Changes ma

Applicant may, at its sole discretion, extend the due date for the submission of proposals and any extensions shall be done via an addendum posted in the E-Rate Productivity Center (EPC).

The vendor submission is subject to open records requests and, as such, the records will be released in accordance with those policies. Vendors are encouraged to mark pages as "Proprietary" or "Confidential" as appropriate, but the entire submission may not be marked as such. Identifying information as "Proprietary" or "Confidential" does not guarantee that the information will not be released but will be considered in determining whether the information is required to be released in accordance with the open records policies. Generally, pricing is not exempt from being publicly released.

By submitting a proposal, the Offeror certifies that no relationship exists between the Offeror and Applicant that would interfere with fair and open competition or create a conflict of interest.

Evaluation Criteria

Potential criteria in the evaluation may include, but are not limited to, the following criteria. Vendors are

encouraged to provide details in their proposals that address the following potential criteria.

Potential Criteria may include, but are not limited to:
Cost of E-Rate Eligible Products/Services
Meets/Understands Needs
Compatibility with Existing Network
Past Performance