



FCC Form 470 – Funding Year 2026

Form 470 Application Number: 260014719

IoW FY2026 Form 470 CMC

Billed Entity

ISLE OF WIGHT COUNTY SCH DIST
820 WEST MAIN STREET SMITHFIELD, VA 23430
ISLE OF WIGHT
216-831-2626
erate@naa.com

Contact Information

Courtney Cikach
courtney.cikach@naa.com
216-831-2626

Billed Entity Number: 126520

FCC Registration Number: 0012052593

Number of Eligible Entities: 13

Application Type

Applicant Type: School District

Recipients of Services: New Construction School; Pre-K; Public School; Public School District

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
Educational Funding Group	16043587	216-831-2626	skaplan@naa.com

Consultants

Name	Phone Number	Email
Courtney Cikach	216-831-2626	courtney.cikach@naa.com
Steven Kaplan	216-831-2626	skaplan@naa.com

RFPS

ID	Name
228385	Placeholder RFP 2026 CMC
228386	IoW RFP 2026 C2
228387	IoW C2 RFP Attachment 1 Equipment List Final

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
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Description of Other Functions

ID	Name
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Narrative

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Internal Connections	Switches and Necessary Software and Licenses	Aruba or equivalent			24	Each	Yes	228385, 228386, 228387
Internal Connections	Switches and Necessary Software and Licenses	Aruba or equivalent			304	Each	Yes	228385, 228386, 228387
Internal Connections	Cabling	Aruba or equivalent		13	8	Feet	Yes	228385, 228386, 228387
Basic Maintenance of Internal Connections	Switches	Aruba		13	24	Each		228385, 228386, 228387
Internal Connections	Wireless Access Points and Necessary Software and Licenses	Aruba or equivalent			125	Each	Yes	228385, 228386, 228387
Basic Maintenance of Internal Connections	Wireless Access Points	Aruba		13	125	Each		228385, 228386, 228387
Internal Connections	Firewall Service, Components, and Necessary Software and Licenses	Palo Alto or equivalent			1	Each	Yes	228385, 228386, 228387
Basic Maintenance of Internal Connections	Firewall Service and Components	Palo Alto		13	1	Each		228385, 228386, 228387
Internal Connections	Switches and Necessary Software and Licenses	Cisco Systems or equivalent			20	Each	Yes	228385, 228386, 228387
Basic Maintenance of Internal Connections	Switches	Cisco Systems		13	20	Each		228385, 228386, 228387
Basic Maintenance of Internal Connections	Switches	Cisco Systems		13	12	Each		228385, 228386, 228387

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Managed Internal Broadband Services	Existing Equipment			13				228385, 228386, 228387

Description of Other Manufacturers

ID	Name
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Narrative
Isle of Wight County School District is seeking the following C2 equipment and services (please see also RFP attachments): 1., 2., 3. & 4. & 12 Approximately 24 Aruba or equivalent switches, including all component parts (approximately 312) such as SFPs, Stacking Cables and Power Supplies as well as all appropriate licensing for operation, management and support for 1, 3 and 5 years and appropriate warranties. Licenses/software may be IC, MIBs and/or BMIC depending on a type of licenses and or software; (see RFPs for details); 5. & 6. & 12 Approximately 125 Aruba or Equivalent WAPs; please quote mounting brackets supporting quoted APs; please include all appropriate licensing for operation, management and support for 1, 3 and 5 years. Licenses/software may be IC, MIBs and/or BMIC depending on a type of licenses and or software; (see RFPs for details) 7. & 8. & 12 Approximately 1 PAN-SVC-PREM-5410 support license or equivalent. Please bid 1, 3 and 5 year license options. Please include all licensing, which may fall under IC, MIBs or BMIC; (see RFP for details); 9. & 10. & 12 Approx. 20 Cisco DNA Licenses or equivalent for existing switches; licensing may fall under IC, MIBs and/or BMIC; please bid 1, 3 and 5 year license options.; (see RFP for details); 11. & 12 SmartNet/CiscoBase or equivalent for approximately 12 existing switches and component parts; please bid 1, 3 and 5 year license options. Please include all licensing, which may fall under IC, MIBs or BMIC; (see RFP for details).

Technical Contact

State and Local Procurement Restrictions

1. All responses and inquiries must be sent to isleofwight.2026@naa.com unless specified otherwise in an RFP.
2. The Applicant may consider multi-year and/or contracts with voluntary extensions and is willing to consider a month-to-month arrangement or contracts with varying terms. Any voluntary contract extensions must be identified within the final contract and should be of specified number and duration.
3. Price quotes should be provided in an Excel format and include an itemization of all services, equipment and, at minimum, an estimate of taxes, fees and other charges, actual or anticipated.
4. All proposals must identify eligible and ineligible E-rate products and services and their associated costs. Failure to disclose ineligible costs may result in disqualification of a bid or provide grounds for a service provider change after award.
5. The Applicant may desire the ability to add, remove, or amend services as business needs require, and encourages vendors to provide contracts with flexible terms.
6. Applicant will not accept grey market products; a Service Provider bidding Category Two products shall provide documentation that it is an authorized E-rate partner of the manufacturer.

7. Bidders are expected to provide Lowest Corresponding Price.
8. Service Providers who are bidding Leased Lit Fiber, Leased Dark Fiber, including Indefeasible Rights of Use (IRU), or Self Provisioned Network, must comply on an ongoing basis, with the terms and conditions shown at <http://www.usac.org/sl/applicants/beforeyoubegin/fiber.aspx> , <http://www.usac.org/sl/applicants/step01/requirements-for-fiber.aspx>, and all other relevant USAC guidance (including FAQs).
9. Selected Service Providers must agree to provide all detailed information requested by USAC during its review processes.
10. If necessary, an additional RFP document will be posted to this Form 470 to satisfy E-rate requirements.
11. Applicant reserves the right to cancel its competitive bidding process at any time.
12. Applicant will not accept any equipment or services produced, provided by or containing parts, from any company, including parents, affiliates, or subsidiaries thereof, that the FCC has designated as a national security threat to the integrity of communications networks or the communications supply chain pursuant to 47 CFR 54.9(a). A list of covered communications equipment and services can be found on the FCCs website at <https://www.fcc.gov/supplychain/coveredlist>. The list will be updated as necessary, and proposers have the responsibility to check for updates before issuing a quote.
13. Proposals that include generic or encyclopedic price lists will be considered nonresponsive bids and will not be included in the evaluation.
14. Unless fully responsive and complete, applicant reserves the option to consider proposals generated by Artificial Intelligence to be non-responsive and exclude them from evaluation.
15. Only proposals submitted by financially solvent service providers will be considered; applicant may request bidders to provide proof of financial stability.
16. Failure to comply with any of the above requirements, or others stated in the narratives of this 470 or associated RFP(s) to this 470, may be cause for disqualification.
17. ISLE OF WIGHT: Procurement is governed by the Virginia Public Procurement Act <https://law.justia.com/codes/virginia/2017/title-2.2/chapter-43/> AND <https://www.iwcs.k12.va.us/apps/pages/policysectiond> (at Sections DJ-DJG)

Billed Entities

Billed Entity Number	Billed Entity Name
126520	ISLE OF WIGHT COUNTY SCH DIST

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

Courtney Cikach
Educational Funding Group
3460 Kersdale Rd. Cleveland, OH 44124
216-831-2626

Certified Timestamp

02/11/2026 11:13 PM EST