



FCC Form 470 – Funding Year 2026

Form 470 Application Number: 260014188
HEARTLAND-470-2026

Billed Entity

HEARTLAND TECHNICAL EDUCATION CENTER
1783 STATE ROUTE 60 ASHLAND, OH 44805-9287
ASHLAND
419-289-3313

Contact Information

Eric Spencer
eas@smserate.com
614-882-0596

Billed Entity Number: 129718

FCC Registration Number: 0011664166

Number of Eligible Entities: 1

Application Type

Applicant Type: School District

Recipients of Services: Public School; Public School
District

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
Educational Funding Group	16043587	216-831-2626	skaplan@naa.com
SMS E-Rate	16054698	614-882-0596	

Consultants

Name	Phone Number	Email
Beverly Wilson	216-831-2626	beverly.wilson@naa.com
Cindy Mihalek	216-831-2626	cindy.mihalek@naa.com
Courtney Cikach	216-831-2626	courtney.cikach@naa.com
Eric Spencer	614-882-0596	eas@smserate.com
Steven Kaplan	216-831-2626	skaplan@naa.com

RFPS

ID	Name
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Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
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Description of Other Functions

ID	Name
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Narrative

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Managed Internal Broadband Services	Existing Equipment			1				
Internal Connections	Firewall Service, Components, and Necessary Software and Licenses	Fortinet or equivalent			2	Each	Yes	
Basic Maintenance of Internal Connections	Firewall Service and Components	Other	1	1	2	Each		

Description of Other Manufacturers

ID	Name
1	Necessary software and licenses (Fortinet FC-10-F201F-950-02-36 or equivalent) for approximately 2 school-owned Fortinet Fortigate 201F Firewall Appliances.

Narrative
Seeking bids for the following: - Managed Internal Broadband Services (Fortinet FC-10-F201F-585-02-36 or equivalent) to support approximately 2 school-owned Fortinet Fortigate 201F Firewall Appliances. - Necessary software and licenses (Fortinet FC-10-F201F-950-02-36 or equivalent) for approximately 2 school-owned Fortinet Fortigate 201F Firewall Appliances. The cost of this product may or may not include Basic Maintenance of Internal Connections. If any proposed products include portions categorized under both Internal Connections components and Basic Maintenance of Internal Connections, please separately identify the costs associated with each.

All proposed products must be compatible with existing school infrastructure. All questions and bid proposals are to be submitted via e-mail to the Technical Contact listed on the FCC Form 470 Application. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration. Potential bidders are reminded of the E-Rate program requirement to provide the Lowest Corresponding Price (LCP) to E-Rate applicants.

Technical Contact

Julie Smith
Treasurer/CFO
419-289-3313
smithj@heartlandtech.org

State and Local Procurement Restrictions

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Billed Entities

Billed Entity Number	Billed Entity Name
129718	HEARTLAND TECHNICAL EDUCATION CENTER

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture,

under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

Julie Smith

HEARTLAND TECHNICAL EDUCATION CENTER

1783 STATE ROUTE 60 ASHLAND, OH 44805-9287 ASHLAND

419-289-3313

Certified Timestamp

03/03/2026 10:35 PM EST